

KWIB Collaborative Metrics Partner Presentations

AGENDA
October 26, 2022
1:00–4:00 p.m. EST

Hybrid options are available and presenters are asked to attend in-person at 500 Mero Street Frankfort, Kentucky 40601.

Zoom: <https://us05web.zoom.us/j/87850308555?pwd=RzNkNGFtZmFhQVhjWTJDRjdGSUFGZz09>

Passcode: 961043

➤ Welcome

Sara Jagers
KWIB Administrative Assistant

➤ Lincoln Trail Presentation

Angela Crenshaw
Employment and Training Fiscal Officer
Lincoln Trail Area Development District

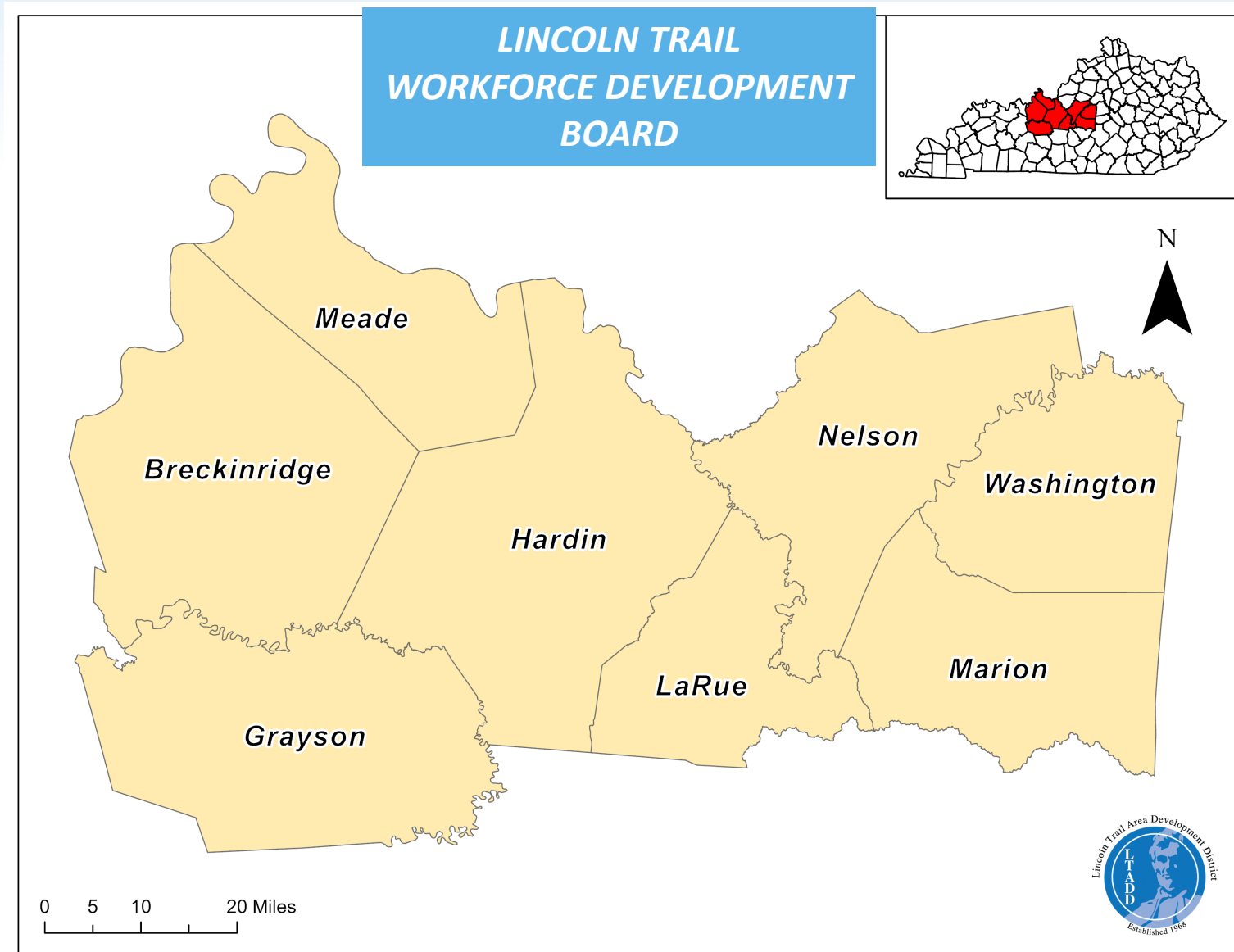
➤ Bluegrass Presentation

Amy Glasscock
Director of Workforce Services
Bluegrass Area Development District

Workforce Budget



Lincoln Trail - Workforce Development Area



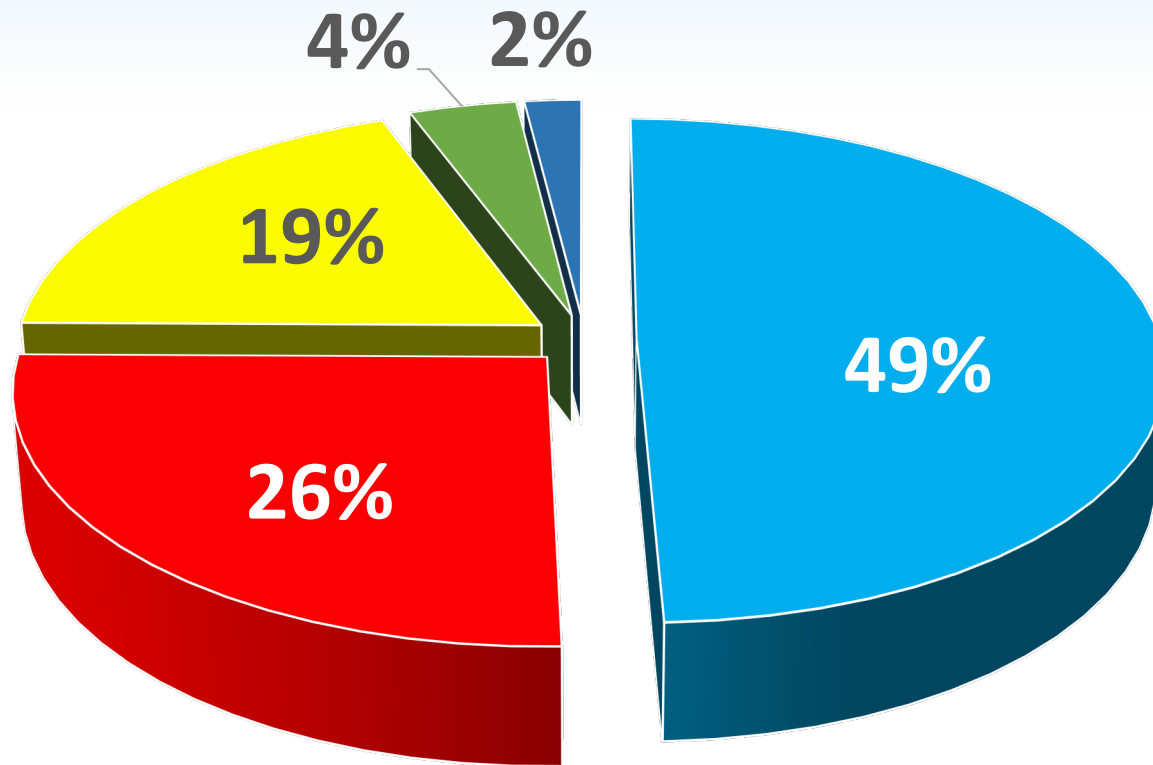
Workforce Budget

*FUNDING SOURCE	2019	2020	2021
ADULT	\$966,011.48	\$902,775.79	\$1,335,978.45
DLW	\$1,270,914.68	\$1,477,753.03	\$2,341,441.47
YOUTH	\$1,299,349.09	\$1,251,135.18	\$2,188,016.61
TRADE	\$10,000.00	--	\$300,000.00
STATEWIDE RESERVE	\$100,000.00	\$405,243.81	\$305,243.81
SNAP E & T	\$94,008.95	--	--
COVID	\$165,328.00	\$306,390.78	\$60,571.71
U.I.	--	--	\$132,977.10
TOTAL	\$3,905,612.20	\$4,343,298.59	\$6,664,229.15

** Please note: This includes the second year carryover.*



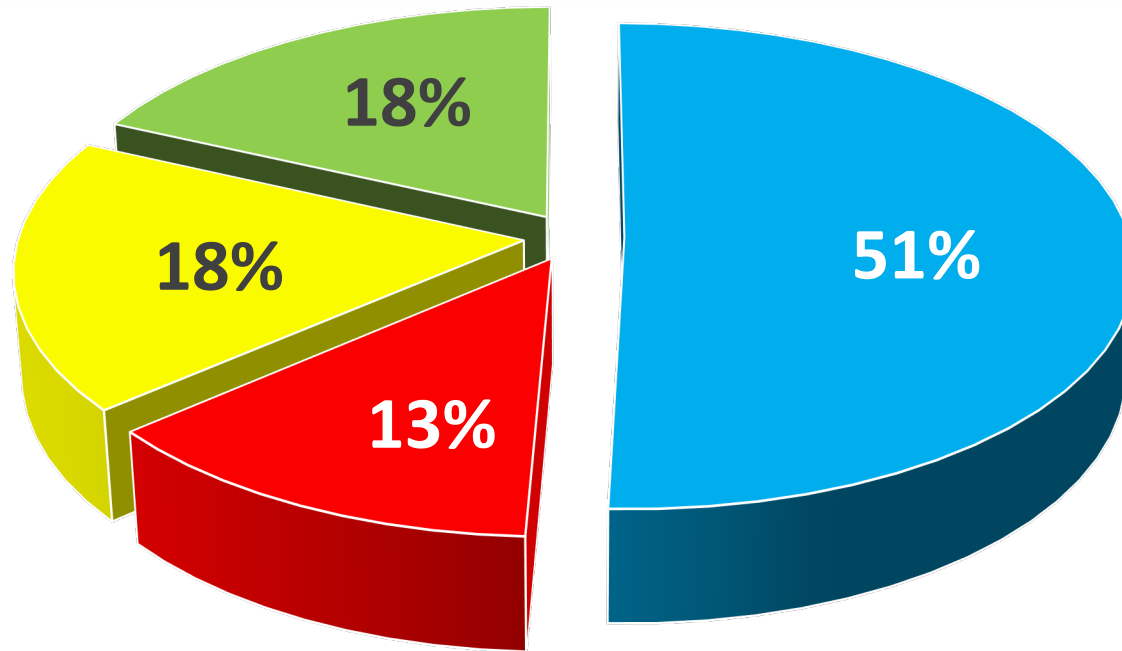
2019 EXPENDITURES



- DLW *(includes Adult Trsf.)*
- ADULT
- YOUTH
- STATEWIDE RESERVE
- SNAP E & T / COVID



2020 EXPENDITURES



■ DLW (includes Adult Trsf.)

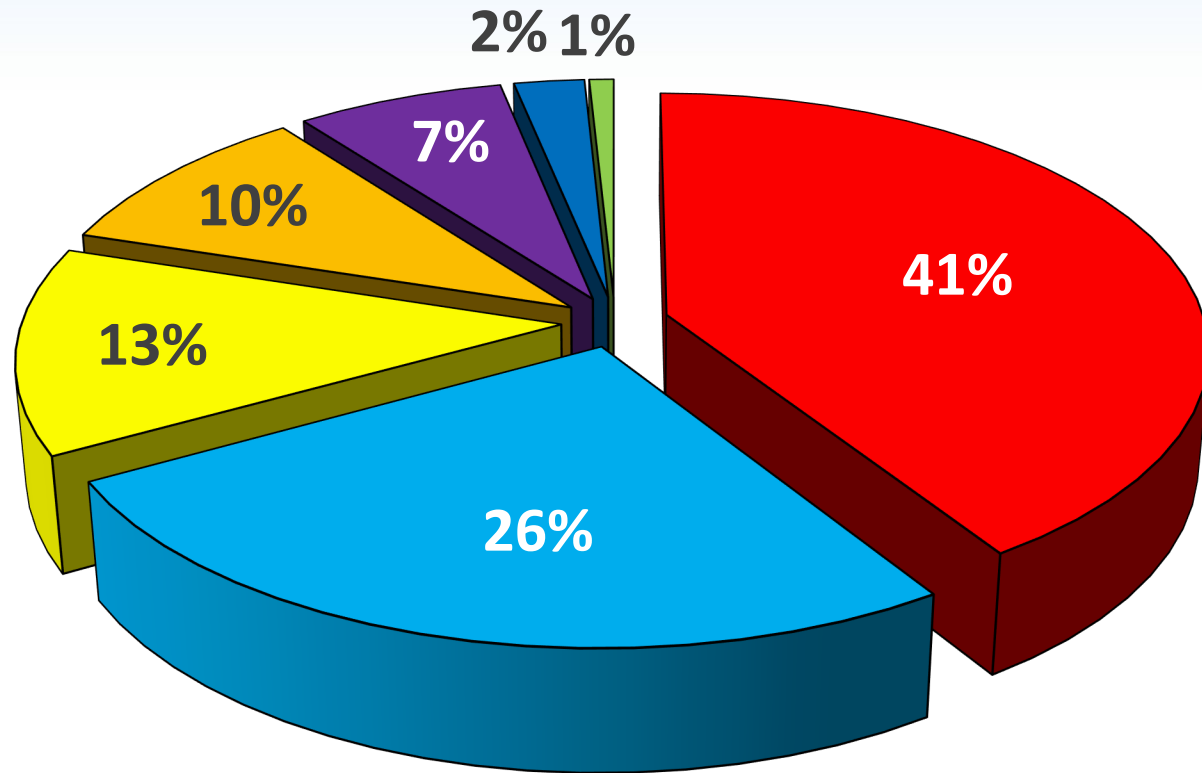
■ ADULT

■ YOUTH

■ STATEWIDE RESERVE



2021 EXPENDITURES



- ADULT
- DLW
- YOUTH
- UNEMPLOYMENT INSURANCE
- TRADE
- COVID
- STATEWIDE RESERVE



Workforce Budget

DESCRIPTION	2019	2020	2021
FUNDING SOURCE	\$3,905,612.20	\$4,343,298.59	\$6,664,229.15
* EXPENDITURE	\$2,163,904.56	\$2,067,563.85	\$3,330,023.95
EXPENDED	55.41%	47.60%	49.97%

* Please note: This reflects Grant to Date expenditure





>
**Kentucky
Career Center**

Career Training Employer
Bluegrass

american**jobcenter**®

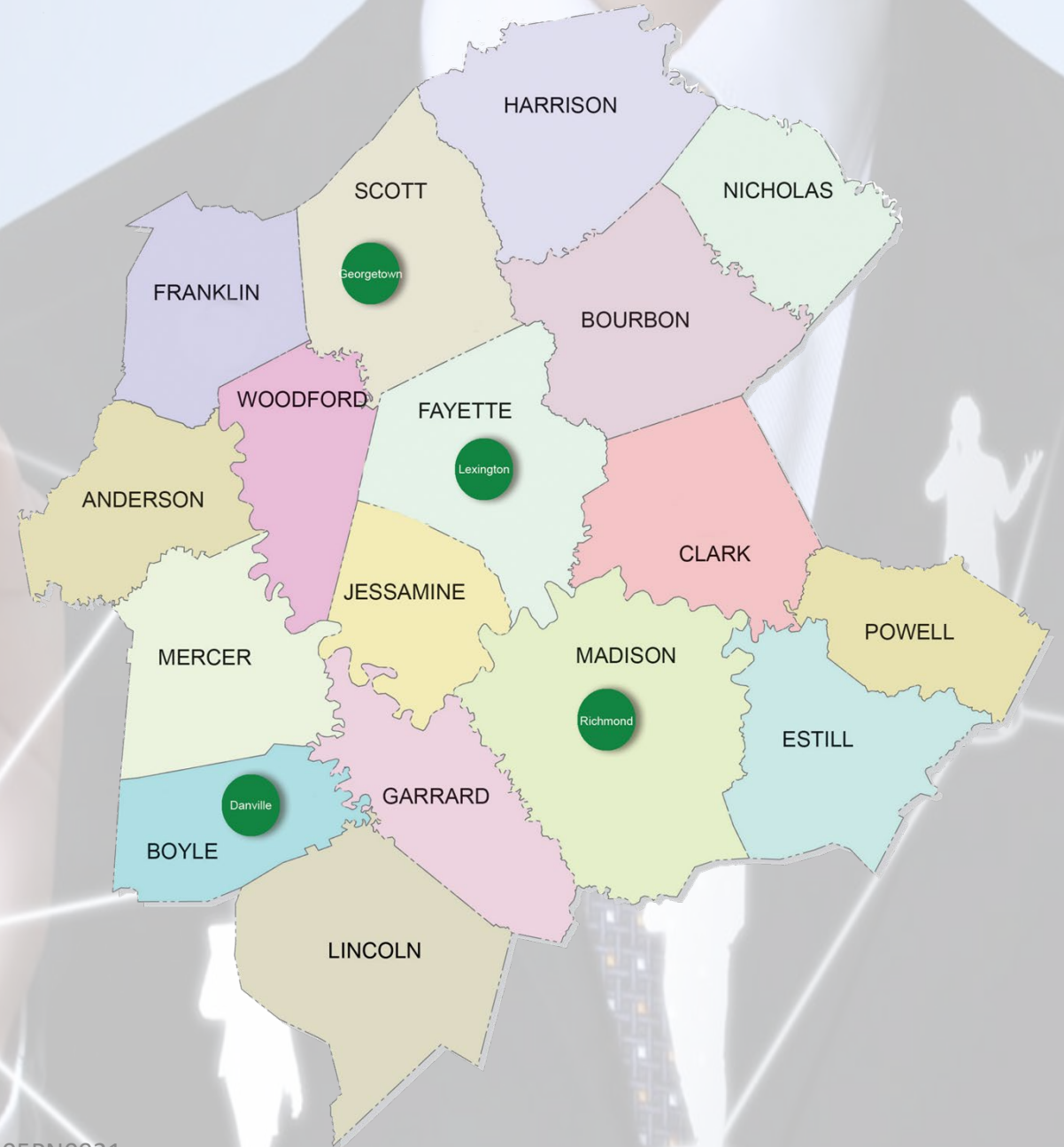
Workforce Services in the Bluegrass

Working for a Better Bluegrass

Service Area

17 County Area:

- Anderson
- Boyle
- Estill
- Franklin
- Harrison
- Lincoln
- Mercer
- Powell
- Woodford
- Bourbon
- Clark
- Fayette
- Garrard
- Jessamine
- Madison
- Nicholas
- Scott

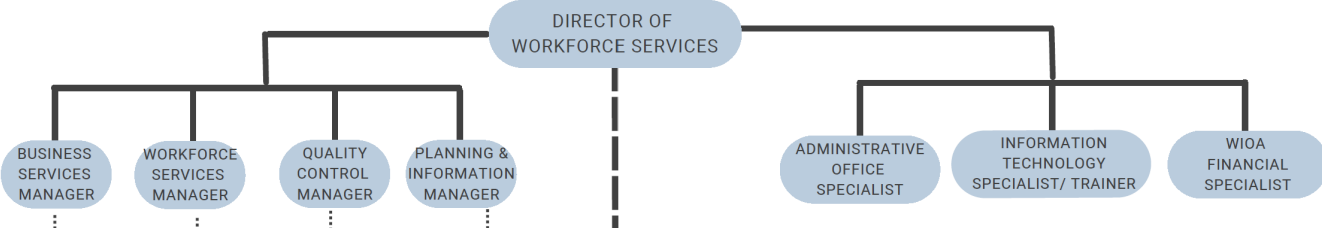


Kentucky Career Center – Bluegrass Offices

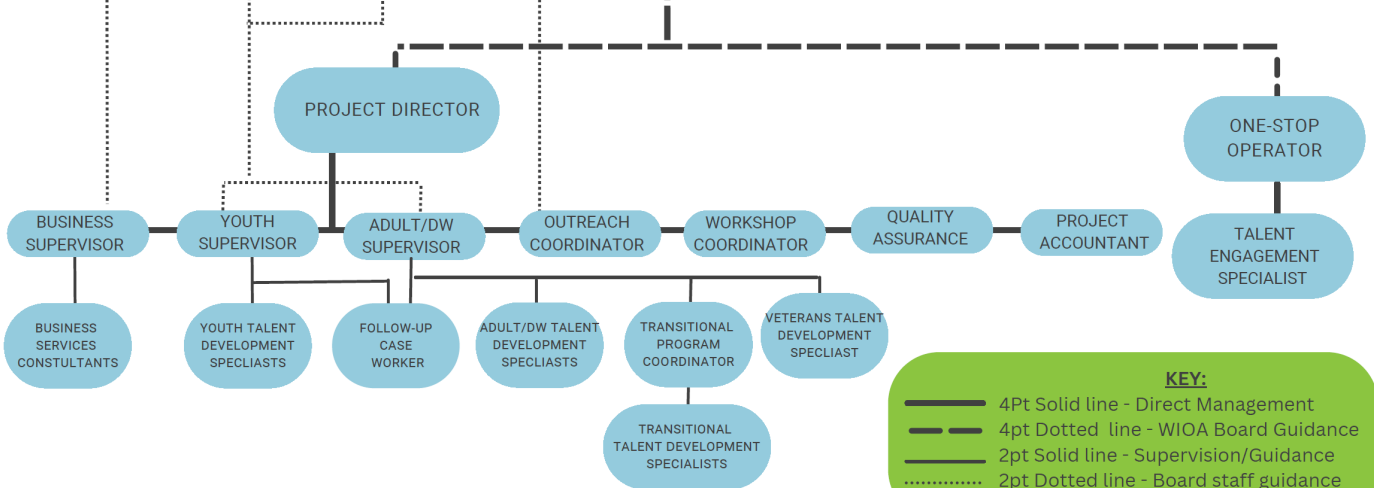
- Georgetown – Comprehensive
- Danville - Affiliate
- Richmond – Affiliate
- Lexington – Affiliate
- Access Points – Campbellsville College – Harrodsburg & 12 Public Libraries
- Every month our staff have scheduled library hours and Adult Education Office hours
- KCC-Bluegrass kiosks and televisions at multiple libraries across the Bluegrass
- KCC-Bluegrass kiosks in 30 transitional facilities
- Monthly staff visit 30 plus transitional facilities for case management, career coaching, and workshops
- Online, partner, and phone referrals are directed to our Talent Engagement Specialist who email links to Traitify/Focus Career. Once a job seeker completes, they are linked to a Case Manager for an assessment. If a referral walks in a center, staff assists them with Focus Career and discusses next steps.

Bluegrass Local Workforce Development Area Organizational Staffing Chart

BOARD SUPPORT STAFF



DIRECT SERVICE PROVIDER



KEY:

- 4Pt Solid line - Direct Management
- - - 4pt Dotted line - WIOA Board Guidance
- 2pt Solid line - Supervision/Guidance
- 2pt Dotted line - Board staff guidance

Staff

- Board Staff - 8
- Equus Staff - 28

High Demand Sectors



Advanced
Manufacturing



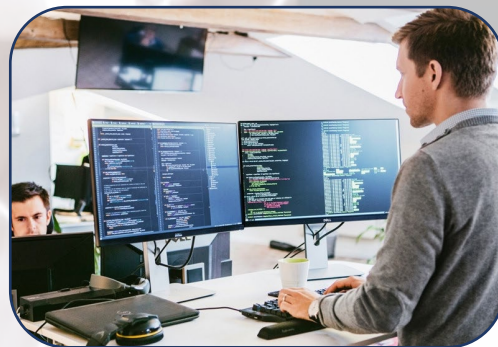
Childcare and
Education



Construction



Healthcare



Business and
Information
Technology



Transportation,
Distribution and
Logistics

Employer Services

Businesses save time and money by choosing what works for them. Staff can:

- Facilitate assessments.
- Provide laptops/Wi-Fi access groups of candidates at a business's chosen location.
- Verify results against a business's criteria.
- Utilize 1,000s of assessments through our cloud-based testing service or a business's specific assessment.
- Administer Applications.
- Screen Applicants.
- Labor Market Information through Jobs EQ.
- Customized Training.
- Incumbent Worker Training.
- Internships/Work Experience.
- On the Job Training.
- Post Job Openings.
- Employability Skills Workshops.



Employer Services: Laptop Pool

Create an on-the-spot classroom or testing facility for current or potential employees.

Laptop pool consists of:

- 20 laptop computers
- Wi-fi access

Use for:

- | | | |
|--|--|--|
| <ul style="list-style-type: none">• Rapid Response• Classroom training,• Assessments | <ul style="list-style-type: none">• Presentations,• Data processing,• Web-based services | <ul style="list-style-type: none">• Application submission,• Skills training,• Job fairs |
|--|--|--|



Career Services for Youth and Adults

- Resume Building and Enhancement
- Labor Market Information
- Job Search Assistance
- Interview Preparation and Skills Development
- Workshops including financial Literacy
- Career Counseling/Planning
- Leadership Development
- Assessments
- LinkedIn Learning
- Supportive Services
- Work Experience
- Internships
- On-the-Job Training
- Occupational Skills Training
- Kiosk in 30 recovery facilities & multiple libraries across the Bluegrass

Occupational Skills Training

- Individual Training Account (ITA) Costs – Average for 19,20, and 21
 - \$4,000 - \$5,000
- Top training fields
 - CDL, CMA, CNA, Electrical Technology, Computer Information Technology/Coding, HVAC, Welding Technology, Construction Technology, Lineman, Medical Information Technology, and Peer Support Specialist

Work Experience/Internships

- **Average Costs - \$5,000**
 - 2019 – 178 enrolled
 - \$516,664.86
 - 2020 – 288 enrolled
 - \$1,146,195.80
 - 2021 – 358 enrolled
 - \$1,347,230.76

Work Experience/Internship Employers

2019 - 101

2020 - 139

2021 - 181

Supportive Services

- Most Common Supportive Services

- Transportation
- Work Attire
- Books

- 2019 – 84 – 16,007.43
- 2020 – 86 - \$14,935.80
- 2021 – 76 - \$15,601.25

T2T Purpose and Goal

Purpose: The Transitional Policy details the requirements and eligibility for the WIOA Adult and Dislocated Worker populations, providing staff clear guidance to serve untapped labor pools for transitional jobs in the Bluegrass Area. From this policy the Transitions 2 Transformation, or T2T, was born.

Goal: T2T assists eligible adults and dislocated workers from these untapped labor pools gain practical work experience, sharpen their leadership skills while getting paid, and improve their chances of achieving suitable employment.

WIOA allows 10 percent of our Adult/DW funds to be applied to the transitional population.

Untapped labor pools includes: Immigrant workers, individuals with limited English proficiency, individuals with disabilities, veterans, older workers, re-entry, individuals in recovery; or entry-level workers who need basic skills training.

Anticipated duration for transitional employment is no less than 160 hours and no more than 480 hours.

Participant cannot exceed 40 hours per week and transitional employment amount cannot exceed \$10,000.



FY19 BUDGET
July 1, 2018 - June 30, 2019

ALLOCATIONS	ADMIN*	ADULT*	DW*	YOUTH*	BUDGET	YTD - JUNE	BALANCE	YTD %
FY19 ALLOCATION - 7/1/18 & 10/1/18	\$ 402,751.69	\$ 1,014,212.44	\$ 1,602,738.90	\$ 1,007,813.87	\$ 4,027,516.90	\$ 4,027,516.90	\$ -	100%
FY18 CARRYOVER as of 6/30/18	\$ 299,512.08	\$ 466,861.14	\$ 643,712.14	\$ 794,196.45	\$ 2,204,281.81	\$ 2,347,515.44	\$ (143,233.63)	106%
TRANSFERS/AMENDMENTS	\$ (27,721.68)	\$ 399,542.97	\$ (649,038.14)	\$ -	\$ (277,216.85)	\$ (277,216.85)	\$ -	100%
TOTAL ALLOCATION	\$ 702,263.77	\$ 1,481,073.58	\$ 2,246,451.04	\$ 1,802,010.32	\$ 6,231,798.71	\$ 6,375,032.34	\$ (143,233.63)	102%
OPERATING COSTS								
Staff	\$ 270,051.00	\$ 192,001.00	\$ 136,694.00	\$ 128,555.00	\$ 727,301.00	\$ 601,538.99	\$ 125,762.01	83%
Staff Travel	\$ 1,200.00	\$ 2,645.00	\$ 1,884.00	\$ 1,771.00	\$ 7,500.00	\$ 4,246.66	\$ 3,253.34	57%
Supplies, Postage, Fees, Copies, Other	\$ 2,000.00	\$ 9,448.00	\$ 6,726.00	\$ 6,326.00	\$ 24,500.00	\$ 27,107.35	\$ (2,607.35)	111%
Phone, Computer, Equipment	\$ 1,450.00	\$ 7,369.00	\$ 5,247.00	\$ 4,934.00	\$ 19,000.00	\$ 26,139.43	\$ (7,139.43)	138%
Legal Fees**	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%
BGWIB/LEO Support	\$ -	\$ 2,519.00	\$ 1,794.00	\$ 1,686.00	\$ 5,999.00	\$ 8,826.43	\$ (2,827.43)	147%
Professional Development	\$ 7,500.00	\$ 6,089.00	\$ 4,335.00	\$ 4,077.00	\$ 22,001.00	\$ 7,982.90	\$ 14,018.10	36%
Indirect/Shared	\$ 104,641.00	\$ 72,878.00	\$ 51,885.00	\$ 48,795.00	\$ 278,199.00	\$ 249,499.99	\$ 28,699.01	90%
Career Center	\$ -	\$ 39,891.00	\$ 28,400.00	\$ 26,709.00	\$ 95,000.00	\$ 98,921.13	\$ (3,921.13)	104%
Job Fair/Assessments	\$ -	\$ 1,470.00	\$ 1,046.00	\$ 984.00	\$ 3,500.00	\$ 2,342.64	\$ 1,157.36	67%
TOTAL	\$ 386,842.00	\$ 334,310.00	\$ 238,011.00	\$ 223,837.00	\$ 1,183,000.00	\$ 1,026,605.52	\$ 156,394.48	87%
PROGRAM DELIVERY COSTS								
Staff	\$ -	\$ 305,477.43	\$ 465,108.34	\$ 467,196.14	\$ 1,237,781.91	\$ 992,351.54	\$ 245,430.37	80%
Staff Travel	\$ -	\$ 9,422.47	\$ 13,246.19	\$ 11,026.40	\$ 33,695.06	\$ 33,365.09	\$ 329.97	99%
Supplies, Postage, Fees, Copies, Other	\$ -	\$ 18,637.59	\$ 25,411.34	\$ 25,522.06	\$ 69,570.99	\$ 74,415.25	\$ (4,844.26)	107%
Phone, Computer, Equipment	\$ -	\$ 5,662.50	\$ 7,927.50	\$ 7,701.00	\$ 21,291.00	\$ 24,337.74	\$ (3,046.74)	114%
Professional Development	\$ -	\$ 1,495.00	\$ 2,166.45	\$ 1,755.00	\$ 5,416.45	\$ 3,792.00	\$ 1,624.45	70%
Professional Services	\$ -	\$ 3,897.65	\$ 5,528.88	\$ 5,027.47	\$ 14,454.00	\$ 10,320.40	\$ 4,133.60	71%
Indirect/Shared	\$ -	\$ 33,425.49	\$ 50,380.70	\$ 72,042.68	\$ 155,848.87	\$ 146,502.12	\$ 9,346.75	94%
Profit	\$ -	\$ 20,675.56	\$ 31,163.32	\$ 44,562.48	\$ 96,401.36	\$ 36,661.82	\$ 59,739.54	38%
Contracts (Youth/United Way)	\$ -	\$ -	\$ -	\$ 224,480.00	\$ 224,480.00	\$ 137,939.77	\$ 86,540.23	61%
Work Experience	\$ -	\$ 58,275.00	\$ -	\$ 266,899.50	\$ 325,174.50	\$ 79,436.89	\$ 245,737.61	24%
Work Experience Youth	\$ -	\$ -	\$ -	\$ 55,620.00	\$ 55,620.00	\$ 384,292.41	\$ (328,672.41)	691%
Training	\$ -	\$ 151,780.07	\$ 500,000.00	\$ 220,644.99	\$ 872,425.06	\$ 628,208.52	\$ 244,216.54	72%
Support Services	\$ -	\$ 55,922.79	\$ 98,887.26	\$ 3,965.49	\$ 158,775.54	\$ 83,471.51	\$ 75,304.03	53%
Employer Services	\$ -	\$ 200,000.00	\$ 250,000.00	\$ -	\$ 450,000.00	\$ 254,603.02	\$ 195,396.98	57%
TOTAL	\$ -	\$ 864,671.55	\$ 1,449,819.98	\$ 1,406,443.21	\$ 3,720,934.74	\$ 2,889,698.09	\$ 831,236.65	78%
ONE STOP OPERATOR COSTS								
Staff	\$ 10,598.01	\$ 17,211.64	\$ 13,469.98	\$ 30,546.91	\$ 71,826.54	\$ 73,583.44	\$ (1,756.90)	102%
Staff Travel	\$ 1,532.94	\$ 856.00	\$ 136.96	\$ 753.28	\$ 3,279.18	\$ 1,884.47	\$ 1,394.71	57%
Supplies, Postage, Fees, Copies, Other	\$ 431.87	\$ 500.13	\$ 80.02	\$ 440.11	\$ 1,452.13	\$ 103.56	\$ 1,348.57	7%
Phone, Computer, Equipment	\$ 444.62	\$ -	\$ -	\$ -	\$ 444.62	\$ 836.93	\$ (392.31)	188%
Professional Development	\$ 336.05	\$ 162.50	\$ 26.00	\$ 143.00	\$ 667.55	\$ -	\$ 667.55	0%
Professional Services	\$ 330.17	\$ 159.66	\$ 25.55	\$ 140.50	\$ 655.88	\$ 68.41	\$ 587.47	10%
Indirect/Shared	\$ 1,326.34	\$ 1,832.32	\$ 1,332.63	\$ 3,106.31	\$ 7,597.60	\$ 7,065.55	\$ 532.05	93%
TOTAL	\$ 15,000.00	\$ 20,722.25	\$ 15,071.14	\$ 35,130.11	\$ 85,923.50	\$ 83,542.36	\$ 2,381.14	97%
TOTAL PROJECTED EXPENSES	\$ 401,842.00	\$ 1,219,703.80	\$ 1,702,902.12	\$ 1,665,410.32	\$ 4,989,858.24	\$ 3,999,845.97	\$ 990,012.27	80%
TOTAL RESERVED FY19 FUNDS	\$ 300,421.77	\$ 261,369.78	\$ 543,548.92	\$ 136,600.00	\$ 1,241,940.47			
ALLOCATIONS- NON FORMULA FUNDS								
Trade	\$ 350,000.00							

Trade funding is 100% pass thru. It impacts workers who have lost their jobs as a result of foreign trade. Rapid Response covers case management for Trade participants.

*Governing Board of Local Elected Officials - Approved 6/21/18, Modified 7/23/18
 **Requests for legal assistance funds will be considered on a case-by-case basis. Legal funds will require prior approval by the Executive Committee of the Bluegrass Governing Board of Local Elected Officials.

ALLOCATIONS	EXPENDITURES	ADMIN*	ADULT*	DW*	YOUTH*	BUDGET	YTD - JUNE	BALANCE	YTD %								
FY20 ALLOCATION - 7/1/19 & 10/1/19	\$	351,972.24	\$	887,373.68	\$	1,372,616.99	\$	907,759.42	\$	3,519,722.33	\$	-	\$	3,519,722.33	0%		
FY19 CARRYOVER as of 6/30/19	\$	300,947.41	\$	784,560.55	\$	706,673.01	\$	387,286.28	\$	2,179,467.25	\$	-	\$	2,179,467.25	0%		
TRANSFERS/AMENDMENTS	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	0%		
TOTAL ALLOCATION	\$	652,919.65	\$	1,671,934.23	\$	2,079,290.00	\$	1,295,045.70	\$	5,699,189.58	\$	-	\$	5,699,189.58	0%		
FISCAL AGENT COSTS																	
Staff	\$	53,375.00	\$	325,065.00	\$	272,139.00	\$	96,763.00	\$	145,417.00	\$	839,384.00	\$	583,408.66	\$	255,975.34	70%
Staff Travel	\$	712.60	\$	1,000.00	\$	2,380.00	\$	847.00	\$	1,273.00	\$	5,500.00	\$	2,306.13	\$	3,193.87	42%
Supplies, Postage, Fees, Copies, Other	\$	5,257.13	\$	1,250.00	\$	14,683.00	\$	5,221.00	\$	7,846.00	\$	29,000.00	\$	10,056.47	\$	18,943.53	35%
Phone, Computer, Equipment	\$	1,506.06	\$	3,000.00	\$	8,467.00	\$	3,010.00	\$	4,523.00	\$	19,000.00	\$	23,246.85	\$	(4,246.85)	122%
Legal Fees**	\$	49,387.98	\$	-	\$	-	\$	-	\$	-	\$	-	\$	1,588.50	\$	(1,588.50)	0%
BGWIB/LEO Support	\$	395.15	\$	3,000.00	\$	4,233.00	\$	1,505.00	\$	2,262.00	\$	11,000.00	\$	3,876.18	\$	7,123.82	35%
Professional Development	\$	1,340.98	\$	3,000.00	\$	3,704.00	\$	1,317.00	\$	1,979.00	\$	10,000.00	\$	8,435.58	\$	1,564.42	84%
Indirect/Shared	\$	21,003.04	\$	145,560.00	\$	118,792.00	\$	42,238.00	\$	63,476.00	\$	370,066.00	\$	229,099.49	\$	140,966.51	62%
Career Center	\$	21,003.04	\$	-	\$	55,557.00	\$	19,755.00	\$	29,688.00	\$	105,000.00	\$	103,254.72	\$	1,745.28	98%
Job Fair/Assessments	\$	-	\$	-	\$	3,042.00	\$	1,082.00	\$	1,626.00	\$	5,750.00	\$	1,795.15	\$	3,954.85	31%
TOTAL	\$	132,977.94	\$	481,875.00	\$	482,997.00	\$	171,738.00	\$	258,090.00	\$	1,394,700.00	\$	967,067.73	\$	427,632.27	69%
DIRECT SERVICE PROVIDER COSTS																	
Staff	\$	313,248.11	\$	-	\$	281,640.57	\$	487,121.20	\$	380,178.20	\$	1,148,939.97	\$	1,072,892.19	\$	76,047.79	93%
Staff Travel	\$	9,878.40	\$	-	\$	8,471.20	\$	16,410.00	\$	7,022.76	\$	31,903.96	\$	34,641.70	\$	(2,737.74)	109%
Supplies, Postage, Fees, Copies, Other	\$	8,009.71	\$	-	\$	23,031.85	\$	37,264.08	\$	19,499.16	\$	79,795.09	\$	53,843.42	\$	25,951.67	67%
Phone, Computer, Equipment	\$	10,510.31	\$	-	\$	8,926.50	\$	12,297.00	\$	7,203.10	\$	28,426.60	\$	20,442.36	\$	7,984.24	72%
Professional Development	\$	7,663.75	\$	-	\$	1,728.00	\$	3,072.00	\$	1,536.00	\$	6,336.00	\$	2,664.41	\$	3,671.59	42%
Professional Services	\$	106,798.80	\$	-	\$	3,534.60	\$	6,515.09	\$	3,054.95	\$	13,104.64	\$	9,148.99	\$	3,955.65	70%
Indirect/Shared	\$	106,798.80	\$	-	\$	31,751.27	\$	54,579.90	\$	40,593.93	\$	126,925.10	\$	115,782.41	\$	11,142.70	91%
Profit	\$	4,262.65	\$	-	\$	28,138.14	\$	38,914.02	\$	42,476.13	\$	109,528.29	\$	54,764.13	\$	54,764.16	50%
Youth Work Experience	\$	28,494.28	\$	-	\$	-	\$	-	\$	275,058.00	\$	275,058.00	\$	194,192.26	\$	80,865.74	71%
Adult Work Experience	\$	-	\$	-	\$	27,888.75	\$	23,310.00	\$	-	\$	51,198.75	\$	83,079.76	\$	(31,881.01)	162%
Transitional Employment	\$	-	\$	-	\$	91,575.00	\$	33,300.00	\$	-	\$	124,875.00	\$	253,881.02	\$	(129,006.02)	203%
Training	\$	218,100.39	\$	-	\$	299,194.19	\$	539,234.08	\$	36,124.61	\$	874,552.88	\$	396,039.01	\$	478,513.87	45%
Support Services	\$	27,576.75	\$	-	\$	34,557.12	\$	100,000.00	\$	34,785.68	\$	169,342.80	\$	60,364.05	\$	108,978.75	36%
Employer Services	\$	839,189.56	\$	-	\$	59,652.52	\$	248,894.07	\$	-	\$	308,546.59	\$	8,154.12	\$	300,392.47	3%
TOTAL	\$	1,680,531.51	\$	-	\$	900,089.71	\$	1,600,911.44	\$	847,532.53	\$	3,348,533.68	\$	2,359,889.84	\$	988,643.84	70%
ONE STOP OPERATOR COSTS																	
Staff	\$	313,248.11	\$	11,585.28	\$	19,550.16	\$	28,239.12	\$	13,033.44	\$	72,408.00	\$	73,098.81	\$	(690.81)	101%
Staff Travel	\$	9,878.40	\$	1,313.60	\$	1,642.00	\$	623.96	\$	722.48	\$	4,302.04	\$	1,067.39	\$	3,234.65	25%
Supplies, Postage, Fees, Copies, Other	\$	8,009.71	\$	493.67	\$	654.00	\$	248.52	\$	287.76	\$	1,683.95	\$	-	\$	1,683.95	0%
Phone, Computer, Equipment	\$	10,510.31	\$	56.00	\$	45.00	\$	59.10	\$	215.80	\$	375.90	\$	900.00	\$	(524.10)	239%
Professional Development	\$	7,663.75	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	0%
Professional Services	\$	106,798.80	\$	225.11	\$	281.38	\$	106.93	\$	123.81	\$	737.22	\$	49.53	\$	687.69	7%
Indirect/Shared	\$	106,798.80	\$	1,326.34	\$	2,150.75	\$	2,839.93	\$	1,395.18	\$	7,712.20	\$	7,179.87	\$	532.34	93%
TOTAL	\$	562,907.88	\$	15,000.00	\$	24,323.29	\$	32,117.56	\$	15,778.47	\$	87,219.32	\$	82,295.60	\$	4,923.72	94%
TOTAL PROJECTED EXPENSES	\$	1,813,509.45	\$	496,875.00	\$	1,407,410.00	\$	1,804,767.00	\$	1,121,401.00	\$	4,830,453.00	\$	3,409,253.17	\$	1,421,199.83	71%
TOTAL RESERVED FY20 FUNDS	\$	156,044.65	\$	264,524.23	\$	274,523.00	\$	173,644.70	\$	868,736.58	\$	868,736.58	\$	868,736.58	\$	868,736.58	71%

ALLOCATIONS- NON FORMULA FUNDS

Trade \$ 250,000.00
Trade funding is 100% pass thru. It impacts workers who have lost their jobs as a result of foreign trade.

**Requests for legal assistance funds will be considered on a case-by-case basis. Legal funds will require prior approval by the Executive Committee of the

**BLUEGRASS ADD
FY21 BUDGET
July 1, 2020 - June 30, 2021**

ALLOCATIONS	ADMIN*	ADULT*	DW*	YOUTH*	BUDGET	YTD - February	BALANCE	YTD %
FY21 ALLOCATION - 7/1/20 & 10/1/20	\$ 360,788.39	\$ 1,314,951.00	\$ 942,098.06	\$ 958,358.53	\$ 3,576,195.98	\$ -	\$ 3,576,195.98	0%
FY20 CARRYOVER as of 6/30/20	\$ 346,512.91	\$ 1,262,325.98	\$ 783,396.43	\$ 202,146.22	\$ 2,594,381.54	\$ -	\$ 2,594,381.54	0%
TRANSFERS/AMENDMENTS	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%
TOTAL ALLOCATION	\$ 707,301.30	\$ 2,577,276.98	\$ 1,725,494.49	\$ 1,160,504.75	\$ 6,170,577.52	\$ -	\$ 6,170,577.52	0%
FISCAL AGENT COSTS								
Staff	\$ 291,246.00	\$ 217,940.00	\$ 92,430.00	\$ 183,196.00	\$ 784,812.00	\$ 420,248.07	\$ 364,563.93	54%
Staff Travel	\$ 1,000.00	\$ 1,987.00	\$ 843.00	\$ 1,670.00	\$ 5,500.00	\$ 187.59	\$ 5,312.41	3%
Supplies, Postage, Fees, Copies, Other	\$ 2,900.00	\$ 4,681.00	\$ 1,985.00	\$ 3,934.00	\$ 13,500.00	\$ 14,240.62	\$ {740.62}	105%
Phone, Computer, Equipment	\$ 4,200.00	\$ 7,639.00	\$ 3,240.00	\$ 6,421.00	\$ 21,500.00	\$ 16,531.82	\$ 4,968.18	77%
Legal Fees**	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,813.75	\$ (5,813.75)	0%
BGWIB/LEO Support	\$ 3,000.00	\$ 3,532.00	\$ 1,498.00	\$ 2,970.00	\$ 11,000.00	\$ -	\$ 11,000.00	0%
Professional Development	\$ 3,000.00	\$ 3,091.00	\$ 1,311.00	\$ 2,598.00	\$ 10,000.00	\$ 643.00	\$ 9,357.00	6%
Indirect/Shared	\$ 121,559.00	\$ 90,109.00	\$ 38,216.00	\$ 75,743.00	\$ 325,627.00	\$ 173,032.57	\$ 152,594.43	53%
Career Center	\$ -	\$ 50,780.00	\$ 21,536.00	\$ 42,684.00	\$ 115,000.00	\$ 75,928.56	\$ 39,071.44	66%
Job Fair/Assessments	\$ -	\$ 2,539.00	\$ 1,077.00	\$ 2,134.00	\$ 5,750.00	\$ -	\$ 5,750.00	0%
TOTAL	\$ 426,905.00	\$ 382,298.00	\$ 162,136.00	\$ 321,350.00	\$ 1,292,689.00	\$ 706,625.98	\$ 586,063.02	55%
DIRECT SERVICE PROVIDER COSTS								
Staff	\$ -	\$ 483,859.99	\$ 353,920.00	\$ 362,857.75	\$ 1,200,637.75	\$ 761,580.24	\$ 439,057.51	63%
Staff Travel	\$ -	\$ 12,762.50	\$ 9,693.75	\$ 13,793.75	\$ 36,250.00	\$ 10,928.86	\$ 25,321.14	30%
Supplies, Postage, Fees, Copies, Other	\$ -	\$ 30,990.65	\$ 15,976.66	\$ 26,404.92	\$ 73,372.23	\$ 29,814.46	\$ 43,557.77	41%
Phone, Computer, Equipment	\$ -	\$ 13,950.30	\$ 8,398.65	\$ 6,121.05	\$ 28,470.00	\$ 15,692.79	\$ 12,777.21	55%
Professional Development	\$ -	\$ 3,136.00	\$ 1,888.00	\$ 1,376.00	\$ 6,400.00	\$ 2,445.00	\$ 3,955.00	38%
Professional Services	\$ -	\$ 7,245.83	\$ 4,277.40	\$ 2,417.43	\$ 13,940.66	\$ 5,494.55	\$ 8,446.11	39%
Indirect/Shared	\$ -	\$ 53,538.69	\$ 38,232.98	\$ 40,058.18	\$ 131,829.85	\$ 80,117.73	\$ 51,712.12	61%
Profit	\$ -	\$ 59,803.47	\$ 31,371.59	\$ 38,045.63	\$ 129,220.68	\$ 32,305.18	\$ 96,915.50	25%
Youth Work Experience	\$ -	\$ -	\$ -	\$ 193,473.00	\$ 193,473.00	\$ 104,376.15	\$ 89,096.85	54%
Adult Work Experience	\$ -	\$ 130,425.00	\$ 116,550.00	\$ -	\$ 246,975.00	\$ 171,192.82	\$ 75,782.18	69%
Transitional Employment	\$ -	\$ 277,500.00	\$ -	\$ -	\$ 277,500.00	\$ 309,745.86	\$ {32,245.86}	112%
Training	\$ -	\$ 408,987.43	\$ 255,197.60	\$ 29,729.66	\$ 693,914.69	\$ 530,844.68	\$ 163,070.01	76%
Support Services	\$ -	\$ 150,000.00	\$ 150,000.00	\$ 22,356.76	\$ 322,356.76	\$ 51,448.29	\$ 270,908.47	16%
Employer Services	\$ -	\$ 80,000.00	\$ 236,006.01	\$ 16,917.95	\$ 332,923.96	\$ 39,186.26	\$ 293,737.70	12%
TOTAL	\$ -	\$ 1,712,199.87	\$ 1,221,512.64	\$ 753,552.07	\$ 3,687,264.58	\$ 2,145,172.87	\$ 1,542,091.72	58%
ONE STOP OPERATOR COSTS								
Staff	\$ 12,875.25	\$ 22,250.60	\$ 11,525.30	\$ 26,319.89	\$ 72,971.03	\$ 53,542.59	\$ 19,428.44	73%
Staff Travel	\$ 798.41	\$ 600.00	\$ 400.00	\$ 800.00	\$ 2,598.41	\$ 161.07	\$ 2,437.34	6%
Supplies, Postage, Fees, Copies, Other	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%
Phone, Computer, Equipment	\$ -	\$ 300.00	\$ 200.00	\$ 500.00	\$ 1,000.00	\$ 600.00	\$ 400.00	60%
Professional Development	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%
Professional Services	\$ -	\$ 30.00	\$ 30.00	\$ 30.00	\$ 90.00	\$ 23.06	\$ 66.94	26%
Indirect/Shared	\$ 1,326.34	\$ 2,248.53	\$ 1,179.06	\$ 2,682.04	\$ 7,435.97	\$ 5,269.68	\$ 2,166.29	71%
TOTAL	\$ 15,000.00	\$ 25,429.13	\$ 13,334.36	\$ 30,331.93	\$ 84,095.42	\$ 59,596.40	\$ 24,499.01	71%
TOTAL PROJECTED EXPENSES	\$ 441,905.00	\$ 2,119,927.00	\$ 1,396,983.00	\$ 1,105,234.00	\$ 5,064,049.00	\$ 2,911,395.25	\$ 2,152,653.75	57%
TOTAL RESERVED FY21 FUNDS	\$ 265,396.30	\$ 457,349.98	\$ 328,511.49	\$ 55,270.75	\$ 1,106,528.52			
ALLOCATIONS- NON FORMULA FUNDS								
National Dislocated Worker NEG Grant	\$ 1,366,842.00							
<i>This is an 18 month grant for Covid 19 DW relief.</i>								
Board Strategic Plan	\$ 62,482.00							
<i>Board Strategic Plan is FY20 carryover, with an original allocation of \$100,000.</i>								
Trade	\$ 250,000.00							
<i>Trade funding is 100% pass thru. It impacts workers who have lost their jobs as a result of foreign trade.</i>								



Questions?