

Executive Committee Meeting

Kim Menke Chair

AGENDA January 25, 2022 12:00pm – 1:00pm EST

Hybrid – Zoom or in-person at 500 Mero Street Frankfort KY 40601

JOIN FROM PC, MAC, LINUX, IOS OR ANDROID:

HTTPS://US06WEB.ZOOM.US/J/85659113855?PWD=NMLMWJZNYWVHZZIVULM1REG1ZJL6ZZ09

PASSWORD: Y3JNAY

➤ 12:00pm	Call Meeting to Order / Welcome
	Kim Menke Chair, Toyota Motors and Manufacturing of Kentucky (TMMK)
> 12:05pm	Executive Committee Recommendations discussion
	Alisher Burikhanov
	Executive Director, KWIB
12:05pm	Strategic Plan – focus and review for updates
12:20pm	KWIB Quarterly meeting Structure
<i>12:25pm</i>	Committee/Subcommittee Structures
12:30pm	Letters of Support Process
<i>12:35pm</i>	Benefit Cliffs analysis plans
<i>12:45pm</i>	New KWIB board members / Onboarding information review
12:50pm	Education and Workforce Collaborative meeting information
➤ 12:55pm	New Business

> Adjournment



KWIB Executive Committee Meeting DRAFT MINUTES

November 3, 2022; 11am – 12:30pm EST

In person or Via zoom - Join from PC, Mac, Linux, iOS or Android: Join from PC, Mac, Linux, iOS or Android: https://us06web.zoom.us/j/89253628316?pwd=WFRJOVBRN1hVTjA2N1lqNHh6S09KZz09
Password: rP0qGX

IN-person MEMBERS PRESENT: Amy Luttrell, **Virtual MEMBERS PRESENT** – Heidi Margulis, Lori Ulrich, Beth Davisson, Scott Pierce, Kevin Smith

OTHERS PRESENT: Deputy Secretary Beth Brinly, Scott McFarlan, Scott Secamiglio, Alisher Burikhanov, Sara Jaggers, Debbie Dennison

11:03 AM CALL TO ORDER

Lori Ulrich, KWIB Vice-Chair called the meeting to order and welcomed everyone. Kim Menke, Chair was unable to attend. Minutes from previous meeting were provided to the committee in the preread packet; Lori asked if there were any changes requested. No changes requested and *Heidi Margulis* moved to approve; was seconded by Scott Pierce. *Motion carried* unanimously with no discussion or none dissenting.

Lori Ulrich introduced Beth Brinly as the newly appointed Deputy Secretary of the Education and Labor Cabinet (ELC). The committee members welcomed her (back) to the cabinet.

Cabinet Updates

Deputy Secretary Brinly thanked everyone for their welcome and shared to following with them. She thanked **Debbie Dennison** who has served as Acting Director and will remain on staff as Deputy Executive Director. She announced that **Alisher Burikhanov** has been appointed as Executive Director officially and will be transitioning from the Office of Employer and Apprenticeship Services. She shared that **Jason Hutchinson** was appointed as Executive Director of the Career and Development Office (CDO); and **Dr. Kish Cumi Price** has left the cabinet and is now CEO of the Louisville Urban League (LUL).

Deputy Secretary Brinly shared that **key initiatives** of the cabinet as it relates to workforce include FAST start opportunities for marginalized populations; *building out pipelines* around the new EV plants being built in central and southern KY; scaling up the *Everybody Counts* initiative out of Jefferson county to other counties; further *operationalizing the workforce backbone* of Kentucky to include labor exchange tools, case management and *investing in outreach*; and *transforming the existing workforce system* to be virtually robust and modernizing the infrastructure currently in place.

Deputy Secretary Brinly looks forward to **engaging the board membership**, to better understand what to continue doing, what to stop doing and what to start doing. *The board sets the game plan, and the cabinet sets that plan into operation*.

Lori Ulrich thanked Deputy Secretary Brinly for her communication and invited Alisher Burikhanov to speak to the committee.

Mr. Burikhanov shared that he is going to be learning and listening and anticipates visiting with the local workforce development area staff as he builds his foundational knowledge. He shared his workforce background with the committee. The committee welcomed him and looked forward to working with him.

Policy discussion

Scotty McFarland, Deputy General Counsel shared that the October 20 meeting with the local workforce development area directors was collaborative and that several policies are currently under review and discussion with the directors. There will not be any policies that move forward to KWIB for voting at the November 10, 2022 board meeting. There are several policies that have been tabled at this time and several that will require more discussion prior to moving forward for the March 2023 board review and vote.

The committee asked if a matrix of each policy and points raised could be created and deputy counsel's office will work on that. **Deputy Secretary Brinly** shared broad discussion and provided examples. Shared that working groups may be part solutions to meet expectations. Beth Davisson liked the idea of the working groups and asked about the intentions of why some of the policies were raised. Deputy Secretary Brinly shared that the Department of Labor (DOL) in recent conversations with the Commonwealth shared that we should have more policies in place as it relates to expectations and benchmarks. The **KWIB board** can set standards to put in place and put in the state plan as we move forward with DOL approval.

Discussion was had around pulling best practice data from other states and specifically looking at measurable outcomes that others are using to identify best use of WIOA dollars. The National Governors Association (NGA) has a best practices center and is a resource that KWIB staff can use.

Lori Ulrich thanked the Office of Legal and Legislative Services (OLLS) for their support in this endeavor and the committee for a good discussion.

Quarterly board overview

Ms. Ulrich asked Debbie Dennison to share the upcoming quarterly board meeting agenda. Ms. Dennison walked through the agenda and there were no questions.

12:06 PM ADJOURNMENT

Ms. Ulrich asked for any new business. Heidi Margulis motioned to adjourn, and Scott Pierce seconded the motion. Motion passed and meeting was adjourned.

Code of Federal Regulations

Title 20. Employees' Benefits

Chapter V. Employment and Training Administration, Department of Labor

Part 679. Statewide and Local Governance of the Workforce Development System Under Title I of the Workforce Innovation and Opportunity Act (Refs & Annos)

Subpart A. State Workforce Development Board

20 C.F.R. § 679.110

§ 679.110 What is the State Workforce Development Board?

Effective: October 18, 2016

Currentness

- (a) The State WDB is a board established by the Governor in accordance with the requirements of WIOA sec. 101 and this section.(b) The membership of the State WDB must meet the requirements of WIOA sec. 101(b) and must represent diverse geographic areas of the State, including urban, rural, and suburban areas. The WDB membership must include:
 - (1) The Governor;
 - (2) A member of each chamber of the State legislature, appointed by the appropriate presiding officers of such chamber, as appropriate under State law; and
 - (3) Members appointed by the Governor, which must include:
 - (i) A majority of representatives of businesses or organizations in the State who:
 - (A) Are the owner or chief executive officer for the business or organization, or is an executive with the business or organization with optimum policy-making or hiring authority, and also may be members of a Local WDB as described in WIOA sec. 107(b)(2)(A)(i);
 - (B) Represent businesses, or organizations that represent businesses described in paragraph (b)(3)(i) of this section,

	, at a minimum, provide employment and training opportunities that include high-quality, work-relevant ning and development in in-demand industry sectors or occupations in the State; and
	Are appointed from a list of potential members nominated by State business organizations and business trade ociations; and
	At a minimum, one member representing small businesses as defined by the U.S. Small Business ministration.
(ii) Not le	ess than 20 percent who are representatives of the workforce within the State, which:
(A)	Must include two or more representatives of labor organizations nominated by State labor federations;
labo	Must include one representative who must be a member of a labor organization or training director from a joint or-management registered apprenticeship program, or, if no such joint program exists in the State, a member of bor organization or training director who is a representative of an registered apprenticeship program;
and emp	May include one or more representatives of community-based organizations that have demonstrated experience expertise in addressing the employment, training, or education needs of individuals with barriers to ployment, including organizations that serve veterans or provide or support competitive, integrated employment individuals with disabilities; and
addı	May include one or more representatives of organizations that have demonstrated experience and expertise in ressing the employment, training, or education needs of eligible youth, including representatives of anizations that serve out-of-school youth.
(iii) The	balance of the members:
(A)	Must include representatives of the Government including:
	(1) The lead State officials with primary responsibility for the following core programs—

(i) The adult, dislocated worker, and youth programs authorized under title I of WIOA and the Wagner-Peyser

Act;

(ii) The Adult Education and Family Literacy Act (AEFLA) program authorized under title II of WIOA; and (iii) The State Vocational Rehabilitation (VR) program authorized under the Rehabilitation Act of 1973, as amended by title IV of WIOA. (iv) Where the lead official represents more than one core program, that official must ensure adequate representation of the needs of all core programs under his or her jurisdiction. (2) Two or more chief elected officials (collectively representing both cities and counties, where appropriate). (B) May include other appropriate representatives and officials designated by the Governor, such as, but not limited to, State agency officials responsible for one-stop partner programs, economic development or juvenile justice programs in the State, individuals who represent an Indian tribe or tribal organization as defined in WIOA sec. 166(b), and State agency officials responsible for education programs in the State, including chief executive officers of community colleges and other institutions of higher education. (c) The Governor must select a chairperson for the State WDB from the business representatives on the WDB described in paragraph (b)(3)(i) of this section). (d) The Governor must establish by-laws that at a minimum address: (1) The nomination process used by the Governor to select the State WDB chair and members; (2) The term limitations and how the term appointments will be staggered to ensure only a portion of membership expire in a given year; (3) The process to notify the Governor of a WDB member vacancy to ensure a prompt nominee;

(4) The proxy and alternative designee process that will be used when a WDB member is unable to attend a meeting and

assigns a designee as per the following requirements:

	(i) If the alternative designee is a business representative, he or she must have optimum policy-making hiring authority.
	(ii) Other alternative designees must have demonstrated experience and expertise and optimum policy-making authority.
	(5) The use of technology, such as phone and Web-based meetings, that must be used to promote WDB member participation;
	(6) The process to ensure members actively participate in convening the workforce development system's stakeholders, brokering relationships with a diverse range of employers, and leveraging support for workforce development activities; and
	(7) Other conditions governing appointment or membership on the State WDB as deemed appropriate by the Governor.
section	Members who represent organizations, agencies or other entities described in paragraphs (b)(3)(ii) through (iii) of this on must be individuals who have optimum policy-making authority in the organization or for the core program that they esent.
(f)(1)) A State WDB member may not represent more than one of the categories described in:
	(i) Paragraph (b)(3)(i) of this section (business representatives);
	(ii) Paragraph (b)(3)(ii) of this section (workforce representatives); or
	(iii) Paragraph (b)(3)(iii) of this section (government representatives).
	(2) A State WDB member may not serve as a representative of more than one subcategory under paragraph (b)(3)(ii) of this section.
	(3) A State WDB member may not serve as a representative of more than one subcategory under paragraph (b)(3)(iii) of this section, except that where a single government agency is responsible for multiple required programs, the head of the agency may represent each of the required programs.

(g) All required WDB members must have voting privileges. The Governor also may convey voting privileges to non-required members.

SOURCE: 81 FR 56371, Aug. 19, 2016, unless otherwise noted.

AUTHORITY: Secs. 101, 106, 107, 108, 189, 503, Public Law 113-128, 128 Stat. 1425 (Jul. 22, 2014).

Current through May 11, 2022, 87 FR 28781, except for Title 40, which is current through April 21, 2022; 87 FR 23768. Some sections may be more current. See credits for details.

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Secretary of State Frankfort Kentucky

2020-857 October 7, 2020

RELATING TO THE KENTUCKY WORKFORCE INNOVATION BOARD

WHEREAS, the Commonwealth of Kentucky is committed to continuous improvement in the effectiveness and efficiency of its workforce development system in support of a world class workforce; and

WHEREAS, the Workforce Innovation and Opportunity Act, codified at 29 USCA § 3101 et seq., and known as WIOA, was enacted by the United States Congress and signed by the President on July 22, 2014, to reauthorize the Workforce Investment Act of 1998 to eliminate some programs and streamline reporting requirements and administration; and

WHEREAS, the WIOA was enacted to provide an alignment of workforce activities through state and local workforce development systems and integration of service delivery systems, which are aimed at increasing the employment, training, education, and support for jobseekers and workers, while simultaneously improving the quality and productivity of the workforce which directly matches the needs of employers; and

WHEREAS, the principles of the WIOA include significantly increasing the linkages between education, economic development, and workforce development to maximize success in improving opportunities for jobseekers, workers, and employers; and

WHEREAS, successfully implementing Kentucky's workforce development system will require the alliance of the leadership, vision, and resources of the Commonwealth's workforce, economic and educational systems, business and labor entities, and elected officials in a strategic effort built on public/private partnerships; and

WHEREAS, WIOA requires the Governor to establish a state workforce development board to initiate and oversee critical transition activities, to assist in the development, implementation, and modification of a state plan, to ensure a customer driven workforce delivery system for both jobseekers and employers is present, to increase



Secretary of State Frankfort Kentucky

2020-857 October 7, 2020

accountability and transparency of the system, and to provide leadership and guidance in ensuring alignment of federal and state investments as related to workforce development activities to accomplish those purposes:

NOW, THEREFORE, I, Andy Beshear, Governor of the Commonwealth of Kentucky, by virtue of the authority vested in me by Sections 69 and 81 of the Kentucky Constitution and KRS 12.028, and otherwise, do hereby Order and Direct the following:

- 1. The Kentucky Workforce Innovation Board is hereby created and established for the purpose of assisting the Governor in creating an integrated statewide strategic plan for the workforce development system of Kentucky which will link workforce policies, education and training programs, and funding with the economic development needs of the Commonwealth and its areas and regions. The Board shall be attached to the Education and Workforce Development Cabinet for administrative and staff purposes.
- 2. The Kentucky Workforce Innovation Board created under Executive Orders 2017-650 and 2017-0643 is hereby abolished. All records, duties, functions and responsibilities of the Kentucky Workforce Innovation Board created under Executive Orders 2017-650 and 2017-0643 is hereby transferred to the Kentucky Workforce Innovation Board created and established in paragraph 1. of this Order.
- 3. The duties and functions of the Kentucky Workforce Innovation Board (the "Board") created and established in paragraph 1. of this Order shall include assisting the Governor in complying with the provisions and requirements of the WIOA, and performing any and all other duties and functions pursuant to 29 U.S.C.A. § 3111 and pursuant to KRS 156.802(6)(b) to conduct state leadership activities referred to in 20 U.S.C.A. § 2344 in accordance with the required and permissible uses of funds specified in the Carl D. Perkins Career and Technical Education Act of 2006 and subsequent amendments thereto.
- 4. The membership of the Board shall include 31 voting members and nine (9) non-voting members, as follows:
 - a. Governor or designee;
 - b. One (1) member of each state legislative chamber;
 - c. Sixteen (16) representatives of businesses constituting not less than 51-percent (51%) percent of the Board and reflective of state and local industry sectors, who satisfy the following criteria:



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- i. Are owners of businesses, chief executives, or operating officers of businesses, or other business executives or employers with optimum policy-making or hiring authority, and who, in addition, may be members of a local board described in section 29 U.S.C.A. § 3122(b)(2)(A)(i);
- ii. Represent businesses (including at least one representative of small business) or organizations representing businesses and provide employment opportunities that, at a minimum, including high-quality, work-relevant training and development in indemand industry sectors or occupations in the state; and
- iii. Are appointed from among individuals nominated by state business organizations and business trade associations;
- d. Seven (7) representatives of the workplace within the state, constituting not less than 20-percent (20%) of the Board, who shall include:
 - i. A minimum of two (2) representatives of labor organizations, who have been nominated by state labor federations; and
 - ii. A minimum of one (1) representative who must be a member of a labor organization or a training director from a joint labor-management registered apprenticeship program, or, if no such joint program exists in the state, such a representative of a registered apprenticeship program in the state.
 - iii. In addition to the representatives enumerated above, the Governor may appoint one (1) or more representatives of the following organizations to contribute to the 20-percent (20%) of workforce representation: community-based organizations that have demonstrated experience and expertise in addressing the employment, training, or education needs of individuals with barriers to employment, including organizations that serve veterans or that provide or support competitive, integrated employment for individuals with disabilities, and training, or education needs of eligible youth, including representatives or organizations that serve out-of-school youth; and
- e. Two (2) chief elected officials as defined in 29 U.S.C.A. § 3102(9) (collectively representing both cities and counties, where appropriate).
- f. The balance of the Board shall include the lead state officials with primary responsibility for the core programs.
- g. Additionally, the Secretaries of the Cabinet for Economic Development and the Labor Cabinet, and the Commissioner of the Kentucky



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Department of Education shall serve as ex-officio non-voting members of the Board.

- 5. As a general condition of Board membership, each member appointed or any authorized designee must have optimum policy-making authority. A member cannot represent an entity in more than one (1) of the following three (3) categories: business representatives, workforce representatives, or government representatives. Except where a single government agency is responsible for multiple required programs, a member shall not represent more than one (1) entity within a category.
- 6. The Board membership shall reflect statewide geographic and diverse population representation.
- 7. Members of the Board shall be initially appointed to serve staggered terms and thereafter shall serve terms of three (3) years. Board members representing the business and workforce categories shall not serve more than two (2) full, consecutive three-year terms. Any vacancy shall be filled for the balance of the unexpired term in the same manner as the original appointment. Members of the Board may continue to serve beyond the expiration of their terms until their successors are appointed.
- 8. The Governor shall appoint the Chairperson of the Board from the business representative membership to serve at the pleasure of the Governor. The chairperson shall appoint a Vice-Chair and an Executive Committee.
- 9. The Board may invite non-members, to be approved by the Chair, to serve on committees and workgroups created by the Board.
- 10. Members of the Board, and non-members serving on committees or workgroups, shall serve without compensation, but may be reimbursed for their expenses in accordance with state travel expense and reimbursement administrative regulations.
- 11. The Governor hereby exercises the authority designated by the WIOA to reserve up to 15-percent (15%) of the state allocation for statewide workforce investment activities within the parameters set forth in 29 U.S.C.A. § 3163.
- 12. The Board members and the non-members serving on committees and workgroups of the Kentucky Workforce Innovation Board are hereby subject to the provisions of Executive Orders 2008-454 and 2009-882 as well as the gift and conflict of interest rules for Executive Branch public servants set forth in KRS Chapter 11A. Any conflict of interest issue shall be submitted to the Executive Branch Ethics Commission for resolution.
- 13. The Education and Workforce Development Cabinet and all relevant state agencies of the Commonwealth of Kentucky shall take any and all necessary actions to effectuate the provisions of this Order.



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14. I hereby appoint the following to serve as members of the Board until such time as they no longer hold their respective positions:

Lieutenant Governor Jacqueline Coleman (non-voting)
Secretary Larry Hayes, Economic Development Cabinet (non-voting)
Secretary Larry Roberts, Labor Cabinet (non-voting)
Jason Glass, Kentucky Department of Education (non-voting)
J. Michael Brown, Secretary of the Executive Cabinet (non-voting)

15. I hereby appoint the following to serve as members of the Board for terms expiring October 7, 2021:

Heidi Margulis, Humana

Jaqueline Korengal, Office of Adult Education

Lori Ulrich, Fleming-Mason Energy

Sadiqa Reynolds, Louisville Urban League

Beau Matthews, Superintendent of Barren County School District (non-voting)

Terry Sexton, Boilermakers

Ryan Holmes, EHI Consultants

Scott Pierce, Operating Engineers

Cora McNabb, Office of Vocational Rehabilitation

Kurtis Mishler, AxiomOne

President of Kentucky Community and Technical College System (non-voting)

Michael Buckentin, Logan Aluminum

16. I hereby appoint the following to serve as members of the Board for terms expiring October 7, 2022:

Beth Davisson, Kentucky Chamber of Commerce

Senator Jimmy Higdon

Representative Bobby McCool

Kim Menke, Toyota

Michael Hale, Barren County Judge Executive

Sharon Price, Community Action

Todd Dunn, UAW

Rob Southard, Southern Star Central Gas Pipeline

Kevin Smith, Beam Suntory

Lynn Parrish, BitSource

Deputy Secretary Mary Pat Regan, Education and Workforce Development Cabinet

17. I hereby appoint the following to serve as members of the Board for terms expiring October 7, 2023:

Aaron Thompson, Council on Post-Secondary Education (non-voting)

Tony Georges, UPS

Karen Trial, Hitachi



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Julie Whitis, Ignite Institute (non-voting)
Amy Luttrell, Goodwill
Carla Webster, Xerox
Suhas Kulkarni, Indus, Inc.
Jonathan Webb, AppHarvest
Robert Blythe, Mayor of City of Richmond
Dianne Owen, Four Rivers Scholarship Foundation
Keith Sparks, Enerfab

18. I hereby appoint Kevin Smith to serve as Chair of the Board.

This Order is effective immediately upon filing with the Secretary of State.

ANDY BESHEAR, Governor Commonwealth of Kentucky

MICHAEL G. ADAMS Secretary of State



Secretary of State Frankfort Kentucky

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REORGANIZATION PLAN

On September 27, 2017, by Executive Orders 2017-650 and 2017-0643, former Governor Matt Bevin reorganized and established the Kentucky Workforce Innovation Board (KWIB). In September 2018, the U.S. Department of Labor issued a Targeted Program Compliance and Assistance Comprehensive Review, which determined, among other findings, that the KWIB failed to comply with 20 CFR § 679.110.

On June 29, 2020, a letter, subject to condition, was sent approving Kentucky's four-year WIOA Unified State Plan, pursuant to section 102(c)(3)(A) of WIOA. However, the letter reiterated that the KWIB failed to comply with 20 CFR § 679.110. Subsequent communication with the U.S. Department of Labor and the U.S. Department of Education resulted in those federal agencies granting an extension to comply with 20 CFR § 679.110 by October 7, 2020.

Reorganization of the Kentucky Workforce Innovation Board (the "Board") is necessary in order to bring Board membership into compliance with 20 CFR § 679.110, prior to October 7, 2020.

Fiscal Impact:

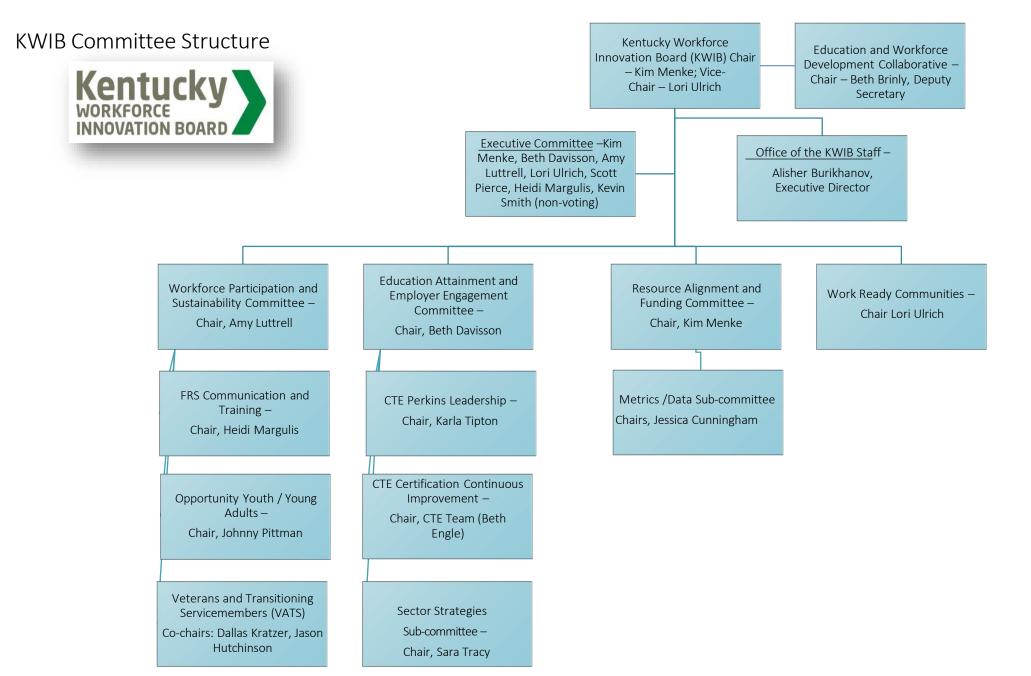
This Executive Order will have minimal, if any, fiscal impact.

Delivery of Services:

It is expected that the newly-created and established Board will improve delivery of workforce development services throughout the state by improving coordination among stakeholders in education, economic development, and workforce development.

Personnel Impact:

This reorganization is for administrative purposes with no resulting personnel or fiscal impact.

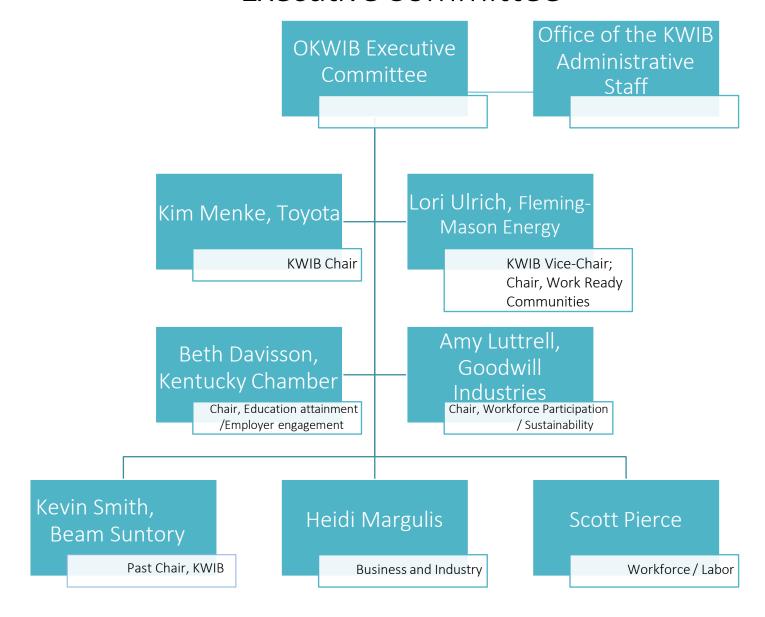


2023 Kentucky Workforce Innovation Board Members (KWIB)

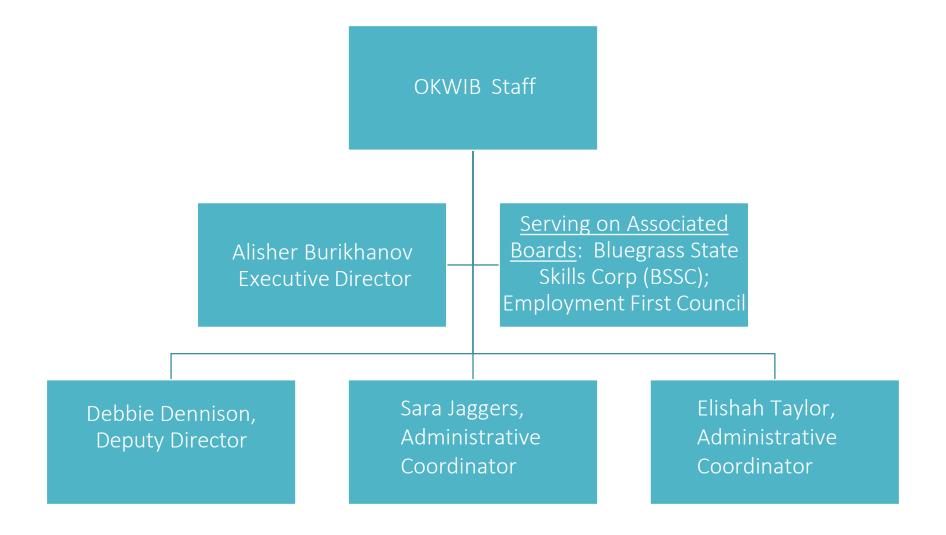


Kim Menke – Chair, KWIB;					Office of Adult
Chair - Resource Align /		Governor	Commonwealth of KY;	Dr. John	Education; Director,
Funding Committee	Toyota; Georgetown	Andy Beshear	Frankfort	Gregory	Statewide
	Jim Beam	Lt Governor			
Kevin Smith - Past Chair,	Brands/Beam Suntory;	Jacqueline	Commonwealth of KY;	Jonathan	
KWIB	Bardstown	Coleman	Frankfort	Webb	AppHarvest; Morehead
Amy Luttrell - Chair,					· ·
Workforce Participation and			General Electric:	Owen	Mason County Judge
Sustainability Comm	Goodwill; Louisville	Kevin Nolan	Louisville	McNeill	Executive; Maysville
Subtainability Commi	decamin, constinc	NCVIII IVOIGII	Education & Workforce	Wichtelli	Executive, ividysville
Beth Davisson - Chair, Ed			Development Cabinet;		
attainment/ Employer	KY Chamber		Deputy Secretary;		Hitachi Automotive:
Engagement committee	Foundation; Louisville	Beth Brinly	Statewide	Karen Trial	Berea, Harrodsburg
Lori Ulrich – Vice-Chair,					
KWIB; Chair, Work Ready	classian serves		Manual Church School		
Communities Committee	Fleming-Mason	Robert Blythe	Mayor, City of Richmond;	Keith Sparks	EnerFab; Grayson
Communities Committee	Energy; Mayslick	Robert blytne	Richmond	Keitii Sparks	Senator, 14th District
Heidi Margulis - Chair		Michael	Logan Aluminum;	Jimmy	Lea. Research Comm.;
Training and Communication	Humana; Louisville	Buckentin	Bowlina Green	Higdon	Lebanon
rraining and communication	riamana, coasime	Buckerien	Representative, 97th	riigaarii	Community Action;
	Workforce / Labor;		District, Leg. Research		Lexington, Carlisle,
Scott Pierce	Jamestown	Bobby McCool	Comm.; Van Lear	Sharon Price	Cynthiana, Paris
		2000,		Suhas	cynninone, r chiz
Jimmy Staton	Southern Star Energy; Owensboro	Kevin Butt	Toyota; Georgetown	Kulkarni	B&I. Prospect
Jilliny Staton	Office of Vocational	Keviii butt	Toyota, deargetown	Kulkarrii	ban, Prospect
	Rehabilitation –				Superintendent Barren
	Executive Director,		EHI Consultants:	Во	County Schools; Cave
Cora McNabb	Statewide	Ryan Holmes	Louisville	Matthews	City
COTO INTERCOO	Four Rivers	Try and Tromines	LUGISTANC	111000110110	
	Foundation; South	Sadiqa			
Dianne Owen	Fulton	Reynolds	Workforce; Louisville	Terry Sexton	Labor Rep; Grayson
	Council on Post-				
	Secondary Education;		Labor Cabinet; Cabinet		
Dr. Aaron Thompson	Richmond	Jamie Link	Secretary	Todd Dunn	Labor Rep; Louisville
	Dept. of Education;				
	Commissioner and		Economic Development		
	Chief Learner;		Cabinet, Cabinet	Tony	
Dr. Jason Glass	Statewide	Jeff Noel	Secretary; Statewide	Georges	UPS; Louisville
			Secretary of the		
			Governor's Cabinet		
	River View Coal;		Commonwealth of KY;	Dr. Paul	President - KCTCS;
Kim Humphrey	Morganfield	John Hicks	Statewide	Czarapata	Versoilles
	Human Development				
	Institute (UK);				
Johnny Collett	Lexington				

Office of the Kentucky Workforce Innovation Board (KWIB) Executive Committee



Office of the KWIB (OKWIB) Administrative Staff

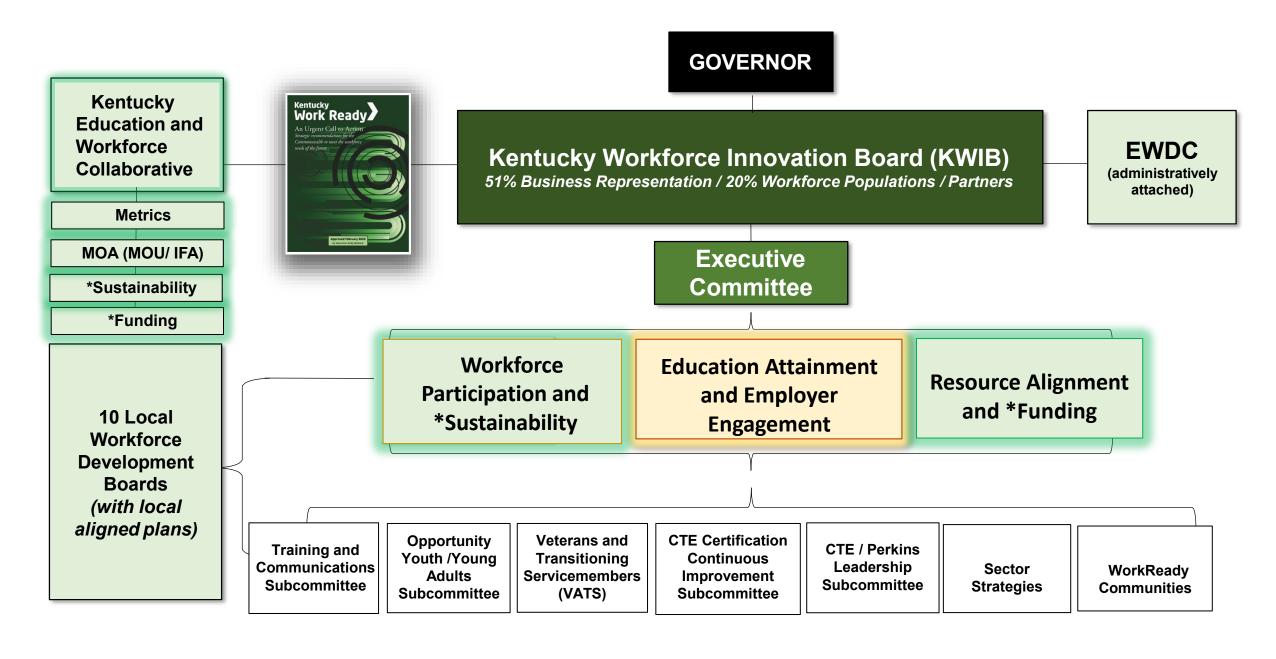


KY Education and Workforce Collaborative



	Governor Andy Beshear* /
Governor of Kentucky	Secretary John Hicks
Kentucky Education & Workforce	
Development Cabinet	Deputy Secretary Beth Brinly*
	Secretary Jeff Noel* / Deputy
Kentucky Cabinet of Economic Development	Comm Kristina Slattery
Kentucky Labor Cabinet	Secretary Jamie Link*
Kentucky Cabinet for Health & Family	Secretary Eric Friedlander /
Services	Deputy Secretary Carrie Banahan
	Secretary Kerry Harvey / Deputy
Kentucky Justice & Public Safety	Commissioner Lisa Lamb
Kentucky Workforce Innovation Board	Kim Menke* Vice-Chair KWIB
Kentucky Council on Post-Secondary	Dr. Aaron Thompson*- President /
Education	Rick Smith, Vice President
Kentucky Council on Post-Secondary	
Education Conference of Presidents	
(representing the Presidents)	Dr. Bob Jackson
	Commissioner Jason Glass* /
Kentucky Department of Education	Assoc Commissioner Beth Hargis
Kentucky Commission on Military Affairs	BG Steven Bullard
Kentucky Commission on Military Affairs	CEO, Ashli Watts / Executive
Kentucky Chamber of Commerce	Director LaKisha Miller
Kentucky chamber of commerce	Executive Director, Winston Miller
Kentucky Housing Corporation	/ Deputy Director Jon Davidson
Chief Local Elected Official (representing the	7 Deputy Director Son Davidson
LEOs through KACo)	Judge Orbrey Gritton
Local Board Director (representing the 10)	Michael Gritton
State Director of the Kentucky National	
Federation of Independent Business	Tom Underwood
Executive Director of the Kentucky Human	Dr. Kathy Sheppard-Jones,
Development Institute	Director
Job Corps Director (representing the 7)	Amanda Curry
Kentucky Community and Technical College	Dr. Czarapata* / Chancellor Kris

denotes KWIB board member



Workforce Participation and Sustainability

• <u>Goals</u> - Increase Kentucky's workforce participation by creating opportunities, incenting workforce participation and removing employment barriers for Kentuckians.

• Objectives include:

- > Strengthen collaboration across workforce development, social services, employers and non-profits to address barriers to employment for individuals.
- ➤ Mitigate disincentives to work and explore ways to incentivize workforce participation for individuals currently receiving social services benefits in order to support their transition to sustainable employment.
- ➤ Embed programs serving specific populations across cabinets to promote workforce participation.
- > Develop and promote strategies for employers to address employment barriers.
- ➤ Develop and pursue strategies that increase the number of Kentuckians, work-ready and free from the influence of substance abuse.

"Create a workforce development system that is value driven for employers, aligns education with industry demands, prepares Kentuckians for the future of work and drives economic development."

Education Attainment and Employers Engagement

• <u>Goals</u> – Actively engage employers to drive Kentucky's workforce development system; To align and integrate P-12, adult education and postsecondary education to provide lifelong opportunities for Kentuckians that prepare them for the rapidly shifting realities of work in the future.

• Objectives include:

- > Create a workforce development system that is valued by employers.
- > Establish a clear channel for employer engagement in workforce development services.
- Increase the number of employers participating in work-based learning experiences and apprenticeships, while also establishing employer champions.
- ➤ Engage employers in education efforts from early childhood through kindergarten, Grade 12 and postsecondary study.
- ➤ Leverage employer data in workforce projections and training needs, using the talent pieling management system of the KY Chamber of Commerce and a revamped business service team network.

Education Attainment and Employers Engagement

• Objectives (continued):

- ➤ Increase career exploration opportunities while students are in P-12; provide all students an opportunity to earn a certificate or credential prior to graduation, with emphasis on those credentials where dual secondary / postsecondary academic credit is awarded.
- ➤ Review and adjust the structure (locations, pathways and resources) of Pre-K through postsecondary delivery to align and integrate the Commonwealth's educational infrastructure based on employer needs.
- ➤ Increase awareness of all market-relevant career pathways among students, educators, guidance counselors, career counselors and parents.
- Improve the sharing and use of data to inform the ongoing curriculum design for P-12 and postsecondary institutions.
- ➤ Create opportunities for early, mid, and later-career learning for all Kentucky workers to provide a range of learning opportunities for growth, upskilling and adaptation to changes in the nature and structure of work.
- ➤ Encourage the agility, responsiveness and desire for lifelong learning among older Kentucky workers.

Resource Alignment and Funding

 Goals – Focus resources on the most effective initiatives and improve the return on our workforce investment, utilizing data to constantly improve workforce development in Kentucky.

Objectives include:

- ➤ Identify and address the organizational and structural changes that should be made to Kentucky's workforce development governance to improve collaboration and accountability.
- ➤ Develop a framework and supporting goals and metrics for Kentucky's workforce development programs.
- ➤ Identify gaps in the existing longitudinal data system and determine available sources to close those gaps.
- ➤ Define and create an effective communication approach for services to ensure a consistent, quality customer experience.
- ➤ Build a stronger, more coordinated relationship between state and local government, institutions, and workforce innovation areas.

"Create a workforce development system that is value driven for employers, aligns education with industry demands, prepares Kentuckians for the future of work and drives economic development."

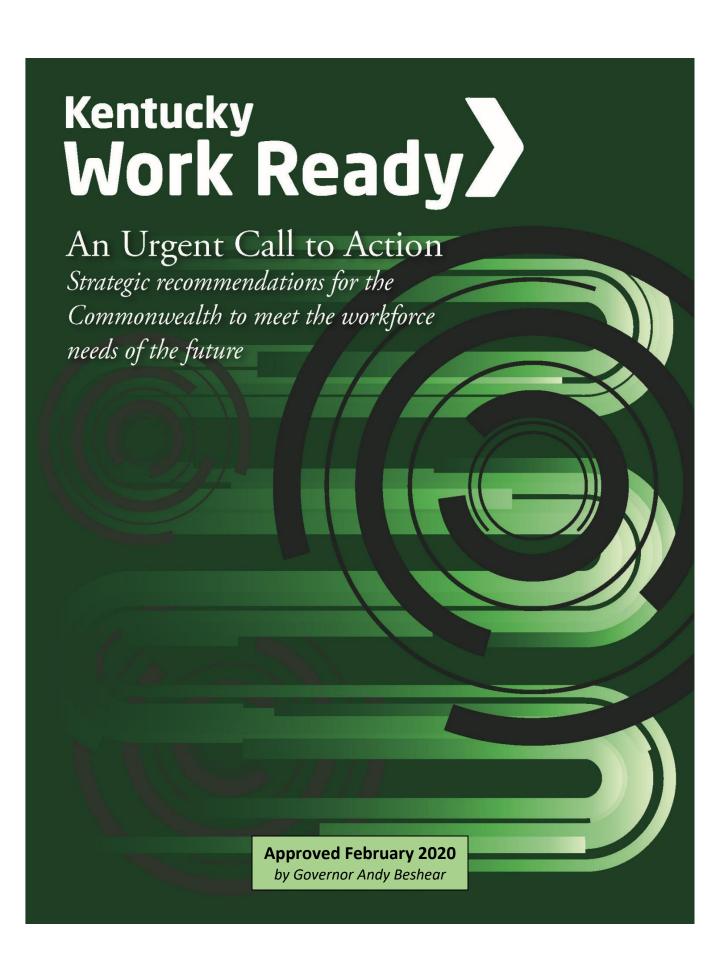


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Foreword from the KWIB Chair

Over the past few months, the Kentucky Workforce Innovation Board (KWIB) has led a rigorous process to identify challenges that may be limiting the ability of our employers, communities and citizens to reach their potential. The challenges presented in this document represent a direct threat to the health, wellbeing and future economic development of the Commonweath. To address these challenges, we have suggested a series of steps that will require a sustained commitment from state and local policymakers along with the support of Kentucky's business community.

More than ever, people and their skills, talents, intellect and ambition propel our modern economy. The quality and availability of educated and skilled people is the single biggest factor driving business growth and expansion. To meet the needs of both business and our citizens, we must redefine the workforce development system to include not only our network of Kentucky Career Centers, but also career and technical education, as well as our primary, secondary and postsecondary institutions. The recommendations presented in this Work Ready Kentucky plan are meant to align to our collective education, workforce, and economic development efforts to provide both employers and job seekers with the support necessary to create healthy, prosperous communities and sustainable economic growth.

Using input from hundreds of individual interviews and focus groups with a wide variety of businesspeople, job seekers, educators, and policymakers, we have proposed steps to lead to a greater level of employer engagement in our workforce development system. The strategies outlined in this document will bridge talent gaps, mitigate employment barriers, encourage workforce participation, and reduce service delivery inefficiencies to make Kentuckians more productive.

As with any investment portfolio, we should insist on a return on our investment. While we have proposed specific measurements and timelines for our suggested action steps, our larger return should be measured in positive economic growth, stable employment at competitive wage levels that encourage Kentuckians to embrace work, and reduced reliance on public assistance. Successful implementation of this plan will also require increased participation and effort by employers in helping us to help them remain nationally and internationally competitive.

In creating the KWIB, Governor Bevin clearly communicated the great opportunity that he sees ahead for Kentucky. With this Work Ready Kentucky plan, we send the message that to achieve the greatness that is within our reach, we must act, we must act boldly, and we must act now. On behalf of the KWIB and its members, we offer our appreciation to all who have provided input and helped to develop this plan. We look forward to working with all parties to bring this vision to life.

Respectfully,

Hugh Haydon

Houthout

2018 Chair, Kentucky Workforce Innovation Board, President/CEO of Kentucky Bioprocessing, Inc.

Kentucky Workforce Innovation Board (KWIB) Members

Governor Matt Bevin

Governor

Commonwealth of Kentucky

Senator Jimmy Higdon

District 14

Kentucky State Senate

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District 21

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Amy Luttrell

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Goodwill Industries, Kentucky

David Boggs

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Terry Sexton

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Labor Union Representative Operating Engineers Local 181 **Bernard Miles**

Labor Union Representative Electrical Workers Local 761 **Hal Heiner**

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Education and Workforce

Development

Terry Gill

Secretary

Economic Development

Derrick Ramsey

Secretary Labor Cabinet Michael Buchanon

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Executive Summary

The Kentucky Workforce Innovation Board (KWIB) is a 27-member, employer-led advisory body that advises the Governor on workforce issues and guides the strategic direction of the Commonwealth's workforce system. The mission of the KWIB is "to be a leader and catalyst in creating a comprehensive, customer-driven workforce development system that meets the changing needs of job seekers, incumbent workers and employers." Through data analysis, policy recommendations, and dialogue at the local, state, and regional levels, KWIB members serve as stewards of workforce development throughout the Commonwealth.

In 2017, responding to concerns over Kentucky's workforce participation rate, educational attainment statistics, and public health indicators, the KWIB revisited its workforce strategy, developing recommendations to support a lifetime continuum of training, preparation, and investment for citizens. The objective of this effort was to create a common direction for workforce development, and align workforce assets across the Commonwealth to support Kentuckians in achieving and sustaining economic self-sufficiency throughout their working lives.

Through an environmental scan of Kentucky's labor market data, over 100 interviews conducted with employers and workforce development leaders across the Commonwealth, and the completion of a day-long planning retreat, the following vision and strategic goals were developed to guide Kentucky's workforce partners:

WORK READY KENTUCKY: VISION AND DESIRED IMPACT

Ву

"Create a workforce development system that is value driven for employers, aligns education with industry demands, prepares Kentuckians for the future of work and drives economic development."



orienting the workforce system to the skills needed by Kentucky employers, and integrating workforce development into the education and training system at all levels, the Commonwealth seeks to connect meaningful work with a culture of lifelong learning, removing barriers to employment for Kentuckians, while preparing them for the industries of the future. In doing so, KWIB's recommendations aim to continuously improve the Kentucky workforce so that it returns dividends for each taxpayer dollar invested to improve it.

The Work Ready Kentucky Plan further articulates the vision and goals above through actionable supporting objectives and an implementation approach with action steps to support workforce system transformation over the short-to-long-term:

HOW KENTUCKY WILL ACHIEVE SYSTEMS CHANGE

Streamline customer access

Measure and invest in what works



Coordinate across Cabinets



EMPLOYERS

WITHIN 12-18 MONTHS:

Align leadership, program operations, and communication channels across Cabinets to eliminate organizational siloes and advance the top-line priorities of employers, large and small

WITHIN 18-36 MONTHS:

Recruit employer champions by region and industry to guide changes to training, P-12 curriculum, and workforce program service delivery. Educate the public on the high-quality opportunities available

WITHIN 3-5 YEARS:

Modernize unemployment technology, systematically use intelligence on workforce supply and labor demand to inform program and policy, and provide ombudsman-style coordination of services for employers engaging the system



WITHIN 12-18 MONTHS:

Address labor shortages in skilled occupations through alignment of P-12 educational assets, adul technical education, and postsecondary programs to documented employer needs

WITHIN 18-36 MONTHS:

Expand capacity of successful training models for incumbent adults and students transitioning into the workforce, and increase awareness amongst parents, teachers, and counselors regarding the criticality of postsecondary credentials

WITHIN 3-5 YEARS:

Integrate education and workforce data to continuously improve training, maintain a balance within the incumbent worker training portfolio, and structure incentives that foster a culture of "lifelong learning" and productivity for Kentuckians

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WORKFORCE PARTICIPATION

WITHIN 12-18 MONTHS:

Mitigate disincentives to workforce participation amongst priority populations, and increase employer awareness of existing incentives to hire those with barriers to employment

WITHIN 18-36 MONTHS:

Integrate supports across programs, enhance wraparound services, and establish employer resource networks to increase worker placement and retention in full or part-time employment

WITHIN 3-5 YEARS:

Evaluate outcomes data and adjust programs to enhance efficacy of recruitment, training, placement and retention for priority populations and lower the cost to hire for employers



ORGANIZATION AND RESOURCE ALIGNMENT

WITHIN 12-18 MONTHS:

Address barriers to cross-Cabinet collaboration and develop and deploy "guiding principles" to Commonwealth staff for workforce service delivery

WITHIN 18-36 MONTHS:

Capture a data-driven reflection of taxpayer spend on workforce development, and develop tracking mechanisms to evaluate return on investment on an ongoing basis

WITHIN 3-5 YEARS:

Leverage workforce non-profits and advocates to support continued systems change and capacity building, while continuing to integrate workforce services in a manner that optimizes ROI

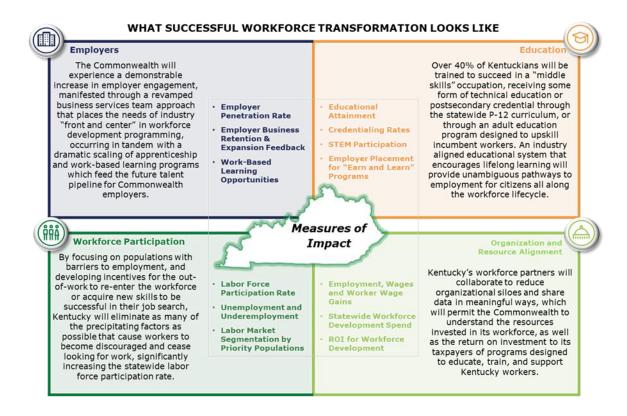
Consistently Share the Progress of Workforce Transformation with the Community

Over the next five years, the Commonwealth will convene a cross-Cabinet team to zero in on the challenges that exist within the workforce development system that impede progress, and remediate those obstacles to success, both for employers who use the system to source talent, as well as for those citizens who engage in employment, training, and employment referral activities to find meaningful work and upgrade their skills.

In this plan, we acknowledge the place in which we stand. We need:

- A systematic change;
- A cultural shift and a different mindset;
- All stakeholders being positive, willful, and proactive chage agents;
- Broken down silos that keeps the customer at the forefront, and;
- An overall transformation that is dependent upon deliverables and metrics.

So what does success look like? Although re-engineering Kentucky's workforce is a long-term proposition, performance targets must be defined and measures assessed to hold the Commonwealth accountable for its progress with respect to workforce system transformation. Through diligent work and cross-sector collaboration, KWIB believes that the Commonwealth could, over the next five years, achieve milestones that include the following outcomes:



The KWIB is committed to driving impactful initiatives that will transform Kentucky's workforce system. While this Strategic Plan is intended to focus on activities over a 5-year time horizon, it should be viewed as merely a starting point for long-term systems change.

The true keys to successful outcomes in workforce development reside in sustained collaboration by diverse, cross-sector partners over time. Continuous and data-driven refinement of the approaches outlined in this Plan, coupled with strategic investment by workforce stakeholders to build capacity and leverage resources and data in new and different ways will help the Commonwealth anticipate and adapt to the disruptive forces that impact Kentucky's employers and workers, positioning the Commonwealth to achieve positive economic growth in an increasingly dynamic future.

A Commonwealth Workforce in Crisis

Kentucky stands today at the intersection of its economic past and its future. The industrial heritage of agriculture, coal mining, manufacturing, and skilled craftsmanship that shaped the Commonwealth economy and the livelihoods of generations of its citizens is being disrupted by waves of macroeconomic change, which have arrived over the past three decades in the form of offshoring, industrial automation, renewable energy, and decentralized production. The resulting displacement of Kentuckians from industries where generations of their relatives worked has destabilized entire regions of the Commonwealth, and while some localities have been able to harness the momentum of technology and pivot accordingly, a far greater swath of Kentucky is still attempting to re-position itself within the emerging knowledge economy.

Where a strong back and a willing attitude was once sufficient to earn a family-sustaining wage and support a middle-class lifestyle, jobs now increasingly rely on the lifelong acquisition of skills and training. However, in a state where less than half of the population seeks education beyond a high school diploma, the growing gap between the skills that are demanded by Kentucky employers and those supplied by the current labor shed threatens the fortunes of businesses and employees alike, dampening statewide economic growth and stifling prospects for future economic development.

While macroeconomic transitions present new opportunities to re-invigorate the Commonwealth economy, Kentucky must first address a complex set of challenges to position its workforce to take advantage of growth:

Not Enough Working-Age Kentuckians Participate in the Labor Force: Although labor force participation has declined nationwide over the past two decades, Kentucky's labor force participation rate (59.2%) has historically lagged the U.S. average, and currently ranks 43rd lowest in the country¹. This statistic means that within Kentucky, close to 40% of working-age adults are neither working nor seeking work, a ratio which, if reduced, it would likely spur statewide economic growth. While labor force participation of younger Kentuckians mirrors (and in some cases, exceeds) national averages, beyond age forty-five, Kentucky workers exit the labor market at an accelerated pace, and many retire before age sixty-five. To meet national participation levels, an additional 165,000 citizens must re-engage in work, a frustrating statistic considering the Commonwealth's 200,000 current job vacancies².

Kentucky ranks 43rd out of 50 U.S. States in labor force participation – 40% of able-bodied citizens neither work nor seek employment



CHALLENGE: How can we incent more Kentuckians to rejoin the labor market?

For Most Kentucky Students, a High School Diploma is Their "Terminal Degree": Although the Commonwealth maintains a healthy 85% high school graduation rate, less than half of students matriculate to some form of postsecondary study, and of those that do, over 1/3 require remedial education³. National statistics and state longitudinal data indicate that postsecondary education is a critical success factor for long-term self-sufficiency, as those who do not seek training beyond the K-12 system experience significantly lower lifetime earnings, higher rates of unemployment, and lower overall participation in the labor market. Kentucky's employment is expected to grow by 15.2% through 2024, creating over 326,000 new jobs, at least 1/3 of which will be in fields that increasingly demand postsecondary credentials of their

Despite an excess supply of "middle skill" jobs, only 30% of Kentuckians obtain a postsecondary credential within six years of graduating high school



CHALLENGE: How can we reinforce that postsecondary achievement is both attainable and necessary?

¹ Source: Bureau of Labor Statistics, Labor Force Participation by State, October 2017. URL: https://www.bls.gov/web/laus/lalfprderr.xlsx

² Source: "Workforce Participation in Kentucky." Kentucky State Chamber of Commerce, May 2017. URL: https://www.kychamber.com/sites/default/files/Workforce%20Participation%20Report%20-%20May%202017.pdf

³ Source: Kentucky Center for Education & Workforce Statistics. Kentucky High School Feedback Report on College Going – High School Graduating Class of 2014. Retrieved from https://kcews.ky.gov/Content/Reports/HSFeedback/HSFRCG2014 FullReport AllDistricts.pdf

workers⁴; however, the performance of Kentucky's graduates in the intervening years following high school graduation foreshadow that many lack essential skills, leaving them ready for neither work nor further study.

Kentucky's Aging Population Requires New Skills to Succeed in the Workplace of the Future: While nearly 1 in 4 Kentuckians is currently aged fifty-five or older, many of these individuals experience challenges securing and maintaining employment in Kentucky's growth industries due to lack of educational attainment, or the need to re-train or obtain a skilled credential. While older workers have historically battled hiring bias and other obstacles to employment, a survey of Kentucky employers highlighted the value these experienced workers bring to today's communication and leadership-intensive workplace⁵, underscoring the need for workforce development programs customized to the specific learning needs of this growing labor force demographic.

Nearly 1 in 4 Kentuckians is 55 or older, yet labor force participation among Kentucky adults aged 45+ is significantly lower than U.S. averages



CHALLENGE: How can we empower older Kentucky workers to succeed in the workplace of tomorrow?

A Significant Number of Kentuckians Are Simply Not "Work Ready": In addition to lacking essential skills such as reading comprehension, critical thinking, mathematics and measurement, many Kentucky employers also note the absence of "essential skills" required to be successful in the modern workplace. More seriously, high rates of disability (17.9% of population - 2/3 of which are due to musculoskeletal or mental health issues), substance abuse, and other barriers to employment create disincentives to work, perpetuating cycles of disengagement from the workforce and intergenerational poverty. Because most work readiness skills are learned experientially "on the job," delayed exposure to the workplace and gaps in employment contribute to a workforce that lacks self-sufficiency and creates an added burden on employers and the surrounding community.

High rates of disability, long-term unemployment, and substance abuse in Kentucky perpetuate disengagement from work and encourage cycles of structural poverty



CHALLENGE: How can Kentucky remove barriers and disincentives to work, and use exposure to the workplace as a tool to increase work readiness?

As thorny as the challenges above may seem, the complexity of the highly matrixed workforce development system designed to address them stymies most policymakers, as well as the employers and citizens who attempt to navigate the maze of agencies and programs established to support them. This diverse ecosystem of workforce providers, educators, and employers, whose collaboration can enable dramatic improvements in citizen outcomes and quality of life, has yet to realize its full potential. In response to the challenges of workforce participation, educational attainment, and public health, and in light of a looming skills gap which threatens employers and workers alike, public and private sector leaders have agreed that the time to enact systems change in workforce development is now.

⁴ Source: Kentucky Center for Education & Workforce Statistics (June 2016), Kentucky Occupational Outlook to 2024. Retrieved from https://kcews.ky.gov/Content/Reports/KYLMI/Employer Demand/2014-2024%20KY%20Occupational%20Outlook.pdf

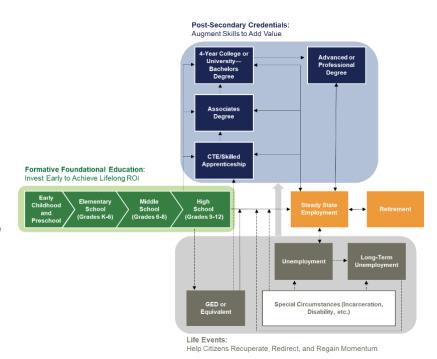
⁵ Source: "Kentucky's Aging Workforce: Employers' Perspectives on the Benefits, Challenges, and Promising Practices for an Engaged Older Workforce." The Institute for Workplace Innovation, University of Kentucky. URL: https://www.uky.edu/Centers/iwin/workplace_research/AgingWorkforceWhitePaper.pdf

The Role of the KWIB in Workforce Development

The 27 members of the Kentucky Workforce Innovation Board (KWIB) represent a cross-section of industry, labor, and education leaders who advise the Governor on workforce issues and guide the strategic direction of Kentucky's workforce system. The KWIB was authorized under the Workforce Innovation and Opportunity Act of 2014 (WIOA), which requires state workforce boards to be primarily employer-led and challenges them to collaborate across commercial sectors and government agencies to devise innovative approaches that improve the workforce system. As workforce development becomes increasingly critical to keep pace with the technological and industrial transformations impacting society, the KWIB has taken on more responsibility for ensuring the Commonwealth has a strategic vision and plan to prepare and improve Kentucky's workforce system. The KWIB provides the Commonwealth with a vehicle to re-position Kentucky's workforce system and establish a realigned strategic direction for workforce development.

While the concept of workforce development is often viewed in relation to an individual's employment (or lack thereof), the KWIB views the Kentucky workforce system as a holistic "lifecycle," a continuum of ongoing education, training, and services that begins in early childhood and is supplemented and reinforced throughout a working lifetime. Within this workforce lifecycle, Kentuckians of all ages and walks of life receive opportunities to develop their human capital, in academic settings, as well as through on-the-job and continuing education, with a focus on the acquisition of essential skills and a culture of lifelong learning that help workers remain competitive through life's inevitable ebbs and flows, maintaining traction in a dynamic job market over time.

To drive the momentum of the workforce lifecycle model, Kentucky's workforce system engages a diverse array of private, public, and not-for-profit partners, including employers, trade councils, education and training providers, social service organizations, regional workforce boards and areas, and state, regional, and local government agencies, who collectively coordinate available resources to support Kentucky residents throughout their development. By endowing workers with a combination of supports needed to obtain and sustain employment, this network of peer organizations strengthens the resiliency of the Kentucky workforce, which contributes to more robust economic conditions and statewide growth, which in turn provide Kentuckians more and greater opportunities to secure jobs that pay sustainable wages and support economic selfsufficiency.



Strategic Plan Overview

Aligned with its mission as "a leader and catalyst in creating a comprehensive, customer-driven workforce development system that meets the changing needs of job seekers, incumbent workers and employers," KWIB has drafted a Commonwealth-wide workforce development strategy that:

- Sets a common strategic direction with an urgent call to action to guide workforce development activities across Kentucky;
- Prioritizes actions that are attainable and measurable through the application of performance metrics;
- Increases and improves communication and collaboration among employers, education and training providers, regional
 workforce boards and areas, and state and local government organizations; and
- Identifies challenges and opportunities to improve the workforce system through an increase in workforce participation
 and retention, attainment of wages that promote self-sufficiency, and the provision of high-quality, accessible, and
 effective workforce training programs targeted to areas of growth within the Commonwealth.

The strategies outlined in this plan were informed through direct dialogue with Kentucky's business community. Companies large and small, located across Kentucky's industry sectors and regions, articulated the workforce challenges they felt they must overcome to sustainably grow their operations into the future. Drawing upon this input, representatives of the public and notfor-profit sectors, many of whom lead and drive assets within the existing workforce development system, worked alongside their corporate counterparts to articulate four areas of focus for this statewide strategic plan:

The goals and strategies articulated in the KWIB plan target accountability for workforce systems change along multiple dimensions. Representing the demand side of workforce development, the Commonwealth plans to



align workforce programs to the most pressing concerns of employers. By employing continuous feedback from industry to refine program design and resource allocation, KWIB's employer goals improve accessibility and ease of use of workforce services by businesses, while enhancing the employability of citizen users, and improving the customer experience for both. To support the supply side of workforce development (i.e., the labor shed), the Commonwealth will focus on improving the quality and industry relevance of the training and education that Kentuckians receive, as well as identifying and removing barriers and disincentives to productivity that negatively affect workers' participation in the labor force. Lastly, the leaders of the Commonwealth workforce system will turn their focus inward, examining how to simplify a complex administrative infrastructure, and instill a culture of collaboration and data sharing across the many owners of workforce outcomes.

VISION AND DESIRED IMPACT

"Create a workforce development system that is value driven for employers, aligns education with industry demands, prepares Kentuckians for the future of work and drives economic development."







#2 Education



#3 Workforce Participation



#4 Organization and Resource Alignment

STRATEGIC GOALS

Goal #1: Actively engage employers to drive Kentucky's workforce development system. Goal #2: Align and integrate P-12, adult education and postsecondary education to provide lifelong opportunities for Kentuckians that prepare them for the rapidly shifting realities of work in the future. Goal #3: Increase Kentucky's workforce participation by creating opportunities, incenting workforce participation, and removing employment barriers for Kentuckians.

Goal #4: Focus resources on the most effective initiatives and improve the return on our workforce investment, utilizing data to constantly improve workforce development in Kentucky.

STRATEGIC OBJECTIVES

- 1a: Create a workforce development system that is valued by employers.
- 1b: Establish a clear channel for employer engagement in workforce development services.
- 1c: Increase the number of employers participating in work-based learning experiences and apprenticeships while also establishing employer champions.
- 1d: Engage employers in education efforts from early childhood through kindergarten, Grade 12, and post-secondary.
- 1e: Leverage employer data on workforce projections and training needs using the talent pipeline management system of the Kentucky Chamber of Commerce and a revamped business service team network.

- 2a: Increase career exploration opportunities while students are in P-12 and provide all P-12 students an opportunity to earn a certificate(s) or credential(s) prior to graduation, with emphasis on those credentials where dual secondary/post-secondary academic credit is awarded.
- 2b: Review and adjust the structure (locations, pathways, and resources) of pre-K through postsecondary delivery to identify ways to align and integrate the Commonwealth's educational infrastructure based on employer needs.
- 2c: Increase awareness of all market-relevant career pathways among students, educators, guidance counselors, career counselors and parents.
- 2d: Improve the sharing and use of data to inform the ongoing curriculum design for P-12 and postsecondary institutions.
- 2e: Create opportunities for early, mid, and later-career learning for all Kentucky workers in order to provide a range of learning opportunities for growth, upskilling, and adoption to changes in the nature and structure of work.
- 2f: Encourage the agility, responsiveness and desire for lifelong learning among older Kentucky workers.

- 3a: Strengthen collaboration across workforce development, social services, employers and non-profits to address barriers to employment for individuals.
- 3b: Mitigate disincentives to work and explore ways to incentivize workforce participation for individuals currently receiving social services benefits in order to support their transition to sustainable employment.
- 3c: Embed programs serving specific populations across cabinets to promote workforce participation. Examples of priority populations include veterans, individuals with disabilities, re-entrants from the corrections system, individuals in recovery from substance abuse, young adults transitioning out of foster care and others.
- 3d: Develop and promote strategies for employers to address employment barriers.
- 3e: Develop and pursue strategies that increase the number of Kentuckians, work-ready and free from the influence of substance abuse.

- 4a: Identify and address the organizational and structural changes that should be made to Kentucky's workforce development governance to improve collaboration and accountability.
- 4b: Develop a framework and supporting goals and metrics for Kentucky's workforce development programs.
- 4c: Identify gaps in the existing longitudinal data system and determine available sources to close those gaps.
- 4d: Define and create an effective communication approach for services to ensure a consistent, quality customer experience.
- 4e: Build a stronger, more coordinated relationship between state government and local governments, institutions and workforce innovation areas.

Based on stakeholder involvement and best practices from within Kentucky and across the United States, KWIB has created a bold strategy that addresses both structural and tactical root cause issues impacting the current workforce system. This plan represents a collaboration of education, workforce and economic development at all geographic levels, and the strategies outlined herein will leverage state, local, and private partnerships to improve workforce outcomes for Kentucky's current and future employers and job seekers.



Strategic Goal #1: Employers

Actively engage employers to drive Kentucky's workforce development system.

As consumers of the Kentucky's workforce and education system's human capital, employers must be deeply invested in the development of training and curriculum that shapes their future employees. The Commonwealth encourages employers (large and small) to assume leadership roles in workforce development programming at all points along the workforce lifecycle, from early childhood education through postsecondary study and upskilling of later-career individuals. The role of the employer may vary across workforce settings, ranging from providing on-site child care for employees with pre-school-aged children, to educating teachers and parents about the opportunities available in advanced industries, to informing technical education curriculum with industry-specific requirements, to employing high school or postsecondary interns and apprentices, to actively recruiting qualified candidates facing barriers to employment. Across all of these activities, consistent industry input and guidance throughout the skills development continuum is essential to align the training of workers to the skills they will need to succeed in the workplace now, and into the future.



Kentucky Fast Facts

Kentucky's high-priority industries include: advanced manufacturing, healthcare, transportation and logistics, and construction – all of which demand technical skills

The National Skills
Coalition projects that in
the next four years,
Kentucky will need to
dramatically increase its
supply of middle-skill
workers

Over 180 Kentucky employers currently support 275 apprenticeship programs, which return on average \$1.47 in productivity for every dollar spent During the 2016-17
academic year, only 5% of
Kentucky's 56,000+
eligible high school
students participated in
work-based learning
programs

Employer engagement in the design and delivery of workforce development programs represents a catalyst for system change, one that is fundamental to the realization of a future in which the Commonwealth workforce system consistently delivers highly trained and flexible workers that create value for employers (as a direct result of their upfront contributions to program design). While a balance must continually be struck between filling immediate vacancies and skills gaps, and preparing the workforce to adapt to the technological disruptions of the future, employers are most qualified to steer the direction of education and training so that workforce programs produce the qualified workers they seek, both now and in the future.

EMPLOYERS: STRATEGIC OBJECTIVES



Objective 1a: Create a workforce development system that is valued by employers.

Objective 1b: Establish a clear channel for employer engagement in workforce development services.

Objective 1c: Increase the number of employers participating in work-based learning experiences and apprenticeships, while also establishing employer champions.

Objective 1d: Engage employers in education efforts from early childhood through Kindergarten, Grade 12, and postsecondary study.

Objective 1e: Leverage employer data on workforce projections and training needs, using the talent pipeline management system of the Kentucky Chamber of Commerce and a revamped business service team network.

WHAT DOES SUCCESS LOOK LIKE?



In five years, successful employer engagement in the workforce system would resemble:

An <u>increase in employer engagement</u> in education and workforce development, scaling to 3x current levels and mirroring that of neighboring states

A drastic (5x) <u>increase in the number of registered</u> <u>apprenticeships and work-based learning opportunities</u> sponsored by employers

An established <u>set of best practice industry exposure</u>

<u>experiences</u> aligning P-12 delivery with industry needs in local workforce regions

At least 40% of Kentucky youth participating in work-based learning during their P-12 years to gain invaluable exposure to workplace skills early in life

<u>Streamlined business services team efforts</u> by workforce region which focus on business retention and expansion (BRE) via quality delivery of workforce services

Establishment of 50 localized statewide talent pipeline management system consortia, which assist in delivery of real-time data, allowing for better alignment of supply and demand in the workforce

Kentucky's employer goals strive to deepen business engagement in workforce development by creating convenient channels for companies to contribute input to workforce program design. By informing workforce programs with practical, industry-driven requirements, employers may subsequently take advantage of the curriculum they have helped to create through apprenticeship and work-based learning programs, generating short-term value within their operations to close skills gaps, while providing hands-on learning and apprenticeship for their pipeline of future employees. To support increased employer engagement, the KWIB proposes the following implementation activities:

HOW THE COMMONWEALTH WILL IMPLEMENT SYSTEMS CHANGE

Implementation Owner:

Education & Workforce Development Cabinet



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Within 12-18 months, we will:

Create a cross-cabinet team to <u>unify statewide</u>

<u>leadership, eliminate operational siloes, and</u>

<u>communicate consistently</u> with respect to areas of employer need and program service delivery

Advance the top-line priorities of employers (large and small) for the workforce development system as a cross-cabinet initiative

Engaged Stakeholders:

Cabinet for Economic Development Employers

Kentucky Department of Education KWIB

Labor Cabinet

Local Economic Development Organizations (EDOs)

Local School Districts

Local Workforce Investment Boards (WIBs)
Regional / Local Chambers of Commerce
State Chamber of Commerce
Workforce Training & Service Providers

On an ongoing basis, we will:

Listen to and understand the workforce priorities of Kentucky's employers

Improve the customer experience for employers to access workforce services

Leverage Kentucky's existing business retention and expansion (BRE) infrastructure to continuously gauge progress towards meeting employer expectations

Recruit more employers to provide workbased learning for Kentucky's students and recruit more Kentucky students to participate

Within 18-36 months, we will:

Provide direction to regional / local business services teams led by economic development to streamline-the-level-of-effort-required-for-employers to access and acquire workforce services

Recruit regional, sectoral cohorts of "employer champions" from the business community who can collectively influence businesses to participate in work-based learning experiences (through scale, through supply chain, through vendor networks)

Form an outreach campaign that places employers "front and center" to **educate parents, teachers and counselors on industry opportunities** in high-demand fields

<u>Embed assistance for employer champions</u> that helps them direct educational institutions and workforce providers to deliver value-adding workforce services

Align and enhance workforce system performance metrics to reinforce accountability of each workforce partner

Within 3-5 years, we plan to:

Modernize the Commonwealth's Unemployment Insurance (UI) technology systems to increase claims process efficiency and minimize overpayments

Perform a recurring review and analysis of data system intelligence on workforce supply compared to economic growth demands and projections to inform the regional emphasis on specific career pathways and alignment of educational programs

Provide an integrated and valued experience for employers to engage by way of an <u>ombudsman-style coordination with the workforce</u> development system for businesses

KWIB proposes measuring progress against employer objectives using a combination of existing sources, as well as new measures proposed by KWIB's Data and Metrics Committee. The metrics below focus both on objective measures of employer workforce development activity (i.e., the number of registered apprenticeships statewide), as well as measures which assess employer engagement with the workforce system, and satisfaction with the provision of workforce services overall. By leveraging existing forms of outreach, including through the economic development-driven BRE feedback process, the Commonwealth can not only strengthen an existing program to support local businesses, but can also use BRE tools to understand the quality of workforce services and the extent to which those services are translating into hiring and industry growth.

EMPLOYERS: HOW THE COMMONWEALTH WILL MEASURE PROGRESS (** indicates a new measure proposed by KWIB) **Analytical Value Data Source** (What we will measure) (What the metric tells us) (Where the data comes from) Measures the extent to which employers are engaging with Cabinet for Economic Development and **Employer Penetration Rate** existing workforce development Education and Workforce Cabinet, in programs across the partnership with local WIBs Commonwealth Tracks employer satisfaction, **Business Retention and Expansion** engagement, local workforce and (BRE) Employer Feedback Cabinet for Economic Development BRE hiring needs, and emerging skills survey (by Regional and Local Workforce gaps via an annual BRE survey Areas) administered locally Availability of Work-Based Learning Opportunities Kentucky Department of Education, KCTCS, Indicates overall level of employer Council on Post-Secondary Education, Labor investment in work-based learning (including number of Cabinet and Public Protection Cabinet, and and credentials Apprenticeships, Licensures, and **KCFWS** Employer-Driven Work-Based Learning Programs) Examines employment diversity, workforce investment, use of WIOA Statewide Employer Survey TBD by the KWIB Data and Metrics funds, and other measures of Results Committee corporate engagement in workforce development Quantifies the extent to which regional consortia are formed to adopt, customize, and implement Talent Pipeline Management Education and Workforce Development the U.S. Chamber's Talent Pipeline Consortiums Cabinet / U.S. Chamber of Commerce Management System pathways within Kentucky local and regional contexts

By placing Kentucky's employers in the driver's seat of workforce development, the Commonwealth hopes to not only connect more Kentucky workers to sustainable job opportunities, but to also make the workforce system adaptable to the dynamism of the commercial sector. By increasing the level of integration between what companies need and what the workforce system can deliver, Kentucky can use workforce development to become a more responsive business partner to companies that locate and do business in the Bluegrass State.



Strategic Goal #2: Education

Align and integrate P-12, postsecondary, and adult education to provide lifelong opportunities for Kentuckians that prepare them for the rapidly shifting realities of work in the future.

As cultivators of human capital, Kentucky's educators strongly influence the quality of the labor shed throughout the Commonwealth, and play a pivotal role in workforce development. The work of the education system is longitudinal in nature, and must be carefully orchestrated across decades of student preparation, often preceding the emergence of industry trends or technological disruptions that shape the job prospects of students in the classroom. In addition to learning essential skills that form the foundations of self-sufficiency in adulthood, through education students also gain early exposure to future career options in the P-12 setting. Whether through an internship, a summer job, or a registered apprenticeship, early workplace experiences increase student self-awareness, motivate postsecondary study, and enhance employability later in life. With global shifts in the future of work materializing across industries, one should also note that education and training have also assumed a central role in the lives of Kentucky's adult workers. Remaining competitive in today's job market necessitates continuous learning and upskilling throughout a working lifetime, to adapt to the changes introduced (in some cases, abruptly) by disruptive technologies and larger macroeconomic trends.



Kentucky Fast Facts

Despite high graduation rates, over 45% of Kentucky adults pursue no education beyond high school, and more than 20% pursue some postsecondary education, but obtain no credential

On average, Kentuckians who lack postsecondary education earn less than their peers, experience rates of unemployment twice as high, and are less likely to participate in the labor force Kentucky currently suffers from a significant shortage of "middle skill" workers, who possess postsecondary training between a high school diploma but less than a 4year degree By 2020, over 2/3 of U.S. jobs will require some postsecondary study – and by 2030, automation could replace up to 40% of jobs, requiring a mass re-skilling of workers

Investments in education and training are generational prospects that take significant time to come to fruition; that said, dynamic changes in technology and the labor market require that words like "upskilling" and "lifelong learning" become part of every Kentuckian's vocabulary. To put education into perspective, today's preschoolers are merely 12 years away from becoming our co-workers, and the jobs they seek may bear little resemblance to the workplace as we know it. The Commonwealth must strive to instill a culture of lifelong learning among its residents, setting them up for success by encouraging continuous personal growth and achievement, integrating infrastructure for lifelong skills development, and eliminating gaps between education systems and the job market.

EDUCATION: STRATEGIC OBJECTIVES



Strategic Objective 2a: Increase career exploration opportunities while students are in P-12, and provide all students an opportunity to earn a certificate or credential prior to graduation, with emphasis on those credentials where dual secondary / postsecondary academic credit is awarded.

Strategic Objective 2b: Review and adjust the structure (locations, pathways, and resources) of Pre-K through postsecondary delivery to align and integrate the Commonwealth's educational infrastructure based on employer needs.

Strategic Objective 2c: Increase awareness of all market-relevant career pathways among students, educators, guidance counselors, career counselors and parents.

Strategic Objective 2d: Improve the sharing and use of data to inform the ongoing curriculum design for P-12 and postsecondary institutions.

Strategic Objective 2e: Create opportunities for early, mid, and later-career learning for all Kentucky workers to provide a range of learning opportunities for growth, upskilling, and adaptation to changes in the nature and structure of work.

Strategic Objective 2f: Encourage the agility, responsiveness and desire for lifelong learning among older Kentucky workers.

WHAT DOES SUCCESS LOOK LIKE?



In five years, successful educational alignment within the workforce system would resemble:

An <u>adequate supply of middle and advanced skill workers</u> to meet the hiring projections of Kentucky's employers.

At least 40% of Kentuckians possess training sufficient to fill a "middle skill" job, with 70% having acquired some postsecondary training or credential beyond a high school diploma

High school graduation requirements reformed to give <u>more credit</u> to technical training and promote work-based learning as part of the curriculum

<u>Technical education courses are aligned to postsecondary credits and programs</u> offered by local institutions of higher education, increasing the availability of dual credit and "stackable" credentials

Implementation of program-specific goals and metrics for K-12 technical education programs aligned with industry needs

KWIB's goal for education is to align the myriad educational assets that exist for the P-12, higher education, technical training, and adult education systems, so that any Kentuckian who seeks skills development at any point in their working lifetime can identify an unambiguous pathway to obtaining the training they need and clearly connect that training to a corresponding employment opportunity in the Commonwealth upon competion. To support increased educational alignment, the KWIB proposes the following implementation activities:

HOW THE COMMONWEALTH WILL IMPLEMENT SYSTEMS CHANGE

Implementation Owner:

Education & Workforce Development Cabinet



Within 12-18 months, we will:

<u>Identify shortages in current supply versus</u> <u>demand</u> of incumbent worker training



Assess alignment of technical education and postsecondary programs for both locations and programs

<u>Create awareness by students of professional opportunities within</u> <u>Kentucky's high-demand fields</u> by leveraging existing networks and modes of communication with employers

Align P-12 educational assets and infrastructure against documented workforce needs communicated by industry employers

<u>Create a resource network for older Kentuckians to retrain and upskill</u> for late career opportunities

Engaged Stakeholders:

Cabinet for Health & Family Services



Colleges and Universities

Department of Corrections

Department of Military Affairs

Early Childhood Programs

Cabinet for Economic Development

Employers

Kentucky Board of Education

Kentucky Department of Education

KWIB

KY Adult Education

Labor Cabinet

Local School Districts

Local Workforce Investment Boards (WIBs)

Parents & Students

Regional / Local Chambers of Commerce

State Chamber of Commerce

Teachers & Guidance Counselors

Workforce Training & Service Providers

On an ongoing basis, we will:

Seek alignment and integration across educational pathways to make career navigation easier for students and trainees

Emphasize career exploration among Kentucky's student population, with a specific focus on encouraging postsecondary study and highlighting middle skill occupations

Continuously validate with employer champions that education interventions adequately address their current and future skills and hiring needs

Coordinate industry feedback from the private sector to educators and workforce providers via employer advisory committees

Within 18-36 months, we will:

Establish statewide advisory committees to <u>aggregate and streamline</u> <u>employer feedback to educators and providers</u> on technical and workforce training needs

Use data to identify enhancements and augment curricular design to <u>align</u> <u>educational delivery to labor market demand</u> as students transition from P-12 to full-time employment

<u>Craft messaging targeted to specific audiences (students, parents, teachers, counselors, etc.) to convey the scope and scale of today's available job opportunities, including competitive salaries, exciting and innovative work, tuition reimbursement, and rapid advancement for enthusiastic learners</u>

Support additional capacity for re-skilling adult populations

Pilot a P-12 suite of career exploration activities at the school district, city, and county level, leveraging successful existing program models to create a scalable approach

Within 3-5 years, we plan to:

Institutionalize a <u>continuous feedback loop between employers and</u> the education and workforce development community

Maintain an ongoing balance within the incumbent worker training portfolio

Structure incentives that **keep older workers productive** in the workforce longer

Identify additional opportunities to <u>access, share, and integrate</u> <u>workforce development and education data</u> across workforce partner sources

KWIB proposes measuring progress against education objectives by reviewing overall trends in postsecondary educational attainment, while simultaneously examining more detailed measures of skills development, such as the attainment of work readiness certificates, rates of credentialing at the statewide and local levels, and the pursuit of STEM and technical electives in the P-12 developmental pipeline. Performance measures around education not only seek to assess whether Kentuckians are investing more heavily in their skills, but also the extent to which the skills they are acquiring translate to value for employers in the form of hiring placements and overall employer engagement.

EDUCATION: HOW THE COMMONWEALTH WILL MEASURE PROGRESS (** indicates a new measure proposed by KWIB)

(^^ indicates a new measure proposed	a by KWIB)
	((2)	
Metric (What we will measure)	Analytical Value (What the metric tells us)	Data Source (Where the data comes from)
Educational Attainment Level of Working Age Population (High school diploma or less, postsecondary certification credential, Associate's Degree, and college diploma or higher, with emphasis on educational attainment "six years out" from high school)	Tracks the extent to which the Commonwealth is educating its workforce at levels sufficient to meet industry hiring needs for postsecondary credentials	KCEWS
Credential Rate (Statewide and at the Regional / Local Workforce Area level, by type credential, with additional examination of credential attainment by priority populations)	Tracks the extent to which the Commonwealth is educating its workforce at levels sufficient to meet industry hiring needs, particularly for "middle skill" occupations	Council for Postsecondary Education and KCEWS
Population with Kentucky Essential Skills Certificates, Career Readiness Certificates or Equivalent	Captures the proportion of high school graduates demonstrating work-readiness, and provides context to the acquisition of essential skills by Kentuckians	KCEWS (for the high school population), certificate-administering agencies, WorkReady Communities
Rate of enrollment in STEM and other market-relevant P-12 electives and postsecondary programs	Provides a proxy for technical skills development in P-12 education, and articulates the effectiveness of awareness campaign activities to promote career pathways	Kentucky Department of Education, KCTCS
Percent and number of students who participate in work-based learning	Reflects the level of alignment between technical and community college education and employers	Kentucky Department of Education and KCTCS
Rate of Employer Placement for Technical Education and "Earn- and-Learn programs	Tracks efficacy of technical training, work-based learning, and credentialing efforts from both an employer and a trainee perspective	Kentucky Department of Education, KCTCS, Administrators of "earn-and-learn" programs

Through the alignment of Kentucky's education and training assets, the Commonwealth can construct a workforce skills development infrastructure that supports Kentuckians from early childhood through retirement, enables them to maintain awareness of where the "good jobs" are and how to pursue them, and encourages citizens at all stages of life to continually upgrade and refine their skills so that they stay engaged, competitive, and prosperous in a rapidly evolving job market.



Strategic Goal #3: Workforce Participation

Increase Kentucky's workforce participation by creating opportunities, incenting workforce participation, and removing employment barriers for Kentuckians

For many Kentuckians, work is not only a source of income, but also a source of professional accomplishment, personal growth, and community. Workforce participation therefore represents a stabilizing factor in Kentuckians' lives, an environment which regulates daily life and provides a stepping stone to wealth creation, achievement, and personal fulfilment.

At some point, however, most Americans will encounter a potentially destabilizing situation, such as a layoff or termination, a debilitating injury or illness, a criminal conviction, or other life-impacting event that results in a period of unemployment. For many Kentuckians, what begins as a temporary setback on the road of life can become a long-term roadblock – within the Commonwealth, 4 out of 10 working-age adults neither work, nor seek work. These individuals have exited the labor force altogether.



Kentucky Fast Facts

While younger
Kentuckians (16-24)
participate at a higher
rate than their U.S.
peers, starting at age 45,
Kentucky workers exit
the labor force at a rate
that substantially
exceeds national
benchmarks

Receiving disability is often a precursor to dropping out of the labor force: more than 300,000 Kentuckians, or 8.1% of the population, receive Social Security disability / SSI, compared to 4.7% nationally

Kentuckians
experiencing life events
such as long-term
unemployment
(130,000)⁶, substance
abuse disorders (8.10%
or 359,397)⁷, or a
criminal record create
barriers to employment
that discouraged workers
may not overcome

For Kentucky's current labor force participation rate (59.2%)⁸ to the meet the U.S. average (63.1%), an additional 165,000 Kentuckians would need to re-join the labor market, many of whom will need re-training to succeed

Many individuals derive self-worth and identity from their work; therefore, it is no surprise that protracted periods of unemployment are correlated with depression, substance abuse, and negative health outcomes. Kentucky has one of the lowest labor force participation rates and health rankings in the nation; therefore, it is the Commonwealth's overarching priority throughout this strategic plan to uncover and remediate the factors that cause workers to become discouraged and opt out of work.

⁶ Source: Quote from Cabinet official featured in the article "Long-Term Unemployment Still a Drag on the Economy," October 28, 2016. URL: https://www.cincinnati.com/story/money/2016/10/28/long-term-unemployment-still-drag-economy/89781060/

⁷ Source: "Substance Use Disorder in the Past Year." 2015-2016 National Survey on Drug Use and Health. URL: https://www.samhsa.gov/data/sites/default/files/NSDUHsaePercents2016/NSDUHsaePercents2016.pdf

⁸ Source: Bureau of Labor Statistics, Labor Force Participation by State, October 2017. URL: https://www.bls.gov/web/laus/lalfprderr.xlsx

WORKFORCE PARTICIPATION: STRATEGIC OBJECTIVES



Objective 3a: Strengthen collaboration across workforce development, social services, employers and non-profits to address barriers to employment for individuals.

Objective 3b: Mitigate disincentives to work and explore ways to incentivize workforce participation for individuals currently receiving social services benefits in order to support their transition to sustainable employment.

Objective 3c: Embed programs serving specific populations across cabinets to promote workforce participation. Examples of priority populations include veterans, individuals with disabilities, re-entrants from the corrections system, individuals in recovery from substance abuse, young adults transitioning out of foster care and others.

Objective 3d: Develop and promote strategies for employers to address employment barriers.

Objective 3e: Develop and Pursue strategies that increase the number of Kentuckians, work-ready and free from the influence of substance abuse.



In five years, successful remediation to the Commonwealth's workforce partitipation would resemble:

A <u>significant increase in the statewide labor force participation</u> <u>rate</u>, with Kentucky's labor force participation surpassing that of neighboring states

Elimination of as many precipitating factors as possible that cause workers to become discouraged and stop looking for work

A consistent focus on assisting those with barriers to employment, including correctional populations, individuals in foster care, individuals who have substance abuse issues and disabled individuals

Increased demand from employers to hire from priority populations, and those with barriers to employment

Established <u>career coaching and guided assistance for youth</u> <u>in foster care</u> prior to transitioning out of the system

Established <u>systems to work with later-career individuals to</u> <u>support re-entry</u> into the workforce through re-training and upskilling

<u>Improved health statistics for Kentucky</u> with established metrics for Healthy and Work Ready Communities initiatives

KWIB's goal for workforce participation calls upon the Commonwealth and its community partners to triage the immediate issue of low labor force participation, while conducting an in-depth assessment of the underlying causes of worker disenfranchisement. The results of this analysis can then be used to refine programs and policy so that they help workers recover from setbacks and redeploy into the labor market more quickly, losing as little momentum as possible. To increase labor force participation throughout the Commonwealth, the KWIB proposes the following implementation activities:

HOW THE COMMONWEALTH WILL IMPLEMENT SYSTEMS CHANGE

Implementation Owner:

Education & Workforce Development Cabinet



Engaged Stakeholders:

Cabinet for Health & Family Services



Department of Corrections

Department of Military Affairs

Cabinet for Economic Development

Employers

Kentucky Board of Education

Kentucky Department of Education

KWIB

Labor Cabinet

Local Workforce Investment Boards (WIBs)

Non-Profit Organizations and Advocacy Groups

Regional & Local Chambers of Commerce

State Chamber of Commerce

Substance Abuse Treatment & Rehabilitation Facilities

Workforce Training & Service Providers Work Matters Task Force

On an ongoing basis, we will:



Address the root causes that motivate individuals to opt out of the labor force

Identify marginalized priority populations and conduct targeted outreach to them

Continually assess the ways in which public programs and policy incent or dis-incent labor force participation, and work to improve them

In the short term (12-18 months), we will:

Develop a common level of understanding regarding the unique experiences of each priority population (individuals with disabilities, ex-offenders, foster care, drug addicted, etc.) using the Work Matters Task Force

Eliminate (as much as possible) disincentives to work (i.e., benefit cliff issues) that exist in public programs and policies

Promote <u>employer awareness of incentives to employ individuals</u> with barriers to employment

Apply best practices in identifying, addressing, and remediating drug abuse inside and outside of the workplace

Establish a system where <u>correctional facilities can access workforce</u> <u>system resources</u> for exiting offenders

<u>Establish a partnership among Medicaid managed care providers</u> <u>and system resources</u> to better serve populations in education, career, and health areas.

In the near term (18-36 months), we will:

Educate the employer community on the benefits of hiring individuals with barriers to employment, including longer retention and equal performance to those without barriers

Establish employer resource networks to increase worker placement and retention

Work with treatment providers and the recovery community to <u>design</u> policy and programs that harness the rehabilitative power of work for individuals impacted directly and indirectly by substance abuse

<u>Provide wrap-around services</u> to further support customers on the road to self-sufficiency

Integrate essential skills training and work placement services into drug rehabilitation and juvenile justice rehabilitation programs (regardless of conviction or circumstance)

In the long term (3-5 years), we plan to:

Lower the overall cost to hire and organizational risk to the employers to hire individuals who have barriers to employment

Gauge impacts on workforce participation within all and especially affected priority populations and revise the theory of change practices

Individuals who do not participate in the labor force may overlap multiple demographic groups or priority populations, and the factors that motivate them to stop looking for work may be nuanced and overlapping. Therefore, care must be taken in performance measurement to avoid double-counting individuals with respect to outcomes, or drawing spurious conclusions about "what works" based on trends observed within the labor force participation rate. Measures of progress within this category may be slower to improve given the nature of the challenge, but by examining aggregate measures of labor force participation, as well as segmenting the population by demographic groups, KWIB intends to evaluate the extent to which interventions are successful among specific groups and to leverage progress in one group to design productive interventions for other priority populations.

WORKFORCE PARTICIPATION: HOW THE COMMONWEALTH WILL MEASURE PROGRESS (** indicates a new measure proposed by KWIB) **Data Source Analytical Value** (Where the data comes from) (What we will measure) (What the metric tells us) Labor Force Participation Rate Assesses whether Kentucky's labor KCEWS, Work Matters Task Force, Bureau of force participation is improving, and **Labor Statistics** (Statewide and by Local Workforce the extent to which participation Area) varies across regional geography KCEWS / Bureau of Labor Statistics Labor Force Participation Rate by Assesses whether there are specific "pockets" of individuals with Demographic Groups lower labor force participation, to (including age, sex, race, enable the diagnosis of root causes educational attainment level, and the identification of positive military service, disability status, interventions Medicaid participants) Indicates the extent to which the Statewide and Local KCEWS / Bureau of Labor Statistics Unemployment and common definition of **Underemployment Rates** unemployment (the BLS U3 "unemployment rate") masks larger patterns of underemployment or the prevalence of discouraged workers at the state and local level Credential Rate Tracks the extent to which Agencies supporting vocational rehabilitation for priority populations, including: Office of the credentialing programs (aimed at helping workers obtain "middle skill" Blind, Cabinet for Health & Family Services, (by priority population, including: employment) are being utilized y Council on Military Affairs, Department of disabled individuals, corrections priority populations with barriers to Corrections, etc. populations, long-term employment unemployed, etc.) Number of GED / technical training Tracks the pre-release upskilling of Adult Education / Educational Entities / completions occurring in incarcerated individuals in **Department of Corrections** correctional facilities preparation for re-integration into the Kentucky community Number of GED / technical training Tracks the utilization of vocational Adult Education, Cabinet for Health & Family completions occurring in substance rehabilitation and training as a Services, Department of Corrections use disorder programs component of recovery treatment Rate of Program-to-Employer Agencies supporting vocational rehabilitation Gauges the volume of recipients Placements for Priority Populations receiving workforce services for priority populations, including: Office of the in Employment Referral Programs designed to overcome barriers to Blind, Cabinet for Health & Family Services, employment, and tracks efficacy of Council on Military Affairs, Department of vocational rehabilitation programs Corrections, etc. designed to serve priority populations Number of Employer Tax Tracks effectiveness of commercial Office of Employment and Training / **Deductions Claimed for Hiring** incentives in helping the long term-Department of Revenue and the Internal Long-Term Unemployment (UI) unemployed find work Revenue Service Recipients

Too many Kentuckians have experienced the discouraging effects of long-term unemployment, or of barriers to employment that make a job search frustrating, lengthy, or unsuccessful. When this mindset prevails, it is the collective obligation of employers, policymakers, and workforce providers to reach out to disenfranchised workers and motivate them to rejoin the workforce. Doing so results in an economic and social benefit to the individual, as well as the overall community. Through a probing examination of those currently out of the labor force, learning what motivates them, and discovering how public policy empowers or discourages them from seeking work, the Commonwealth can use its resources to provide opportunity to out-of-work citizens, in a way that repairs the statewide economy, and provides relief to both workers and employers alike.



Strategic Goal #4: Organization and Resource Alignment

Focus resources on the most effective initiatives and improve the return on our workforce investment, utilizing data to constantly improve workforce development in Kentucky

Workforce development is a matrixed function within government, touching numerous agencies and programs across multiple Cabinets, and intersecting with industry and the providers with whom service delivery is coordinated. While a high degree of engagement across sectors and administrative divisions is necessary to administer effective workforce programs, inconsistency in defining the workforce system, lack of resource alignment across its participants, and competing priorities amongst stakeholders result in ambiguous goal-setting, siloed activity, and decisions driven more by funding sources and reporting requirements than by impact on the populations served.



Kentucky Fast Facts

A 2016 analysis by the Lieutenant Governor's Office identified over 70 Commonwealth programs and initiatives oriented to workforce development A lack of detailed budget documentation obscures the ability to determine programmatic spend, evaluate performance, or assess return on investment

Kentucky lacks a clear channel or single business services point of contact for workforce resources; employers and job-seekers often navigate the system on their own Numerous programs collect data that is not consistently defined, shared, or aggregated across administrative entities, inhibiting performance evaluation

For the Commonwealth to enact its ambitious workforce agenda and affect substantive change, the system itself and the programs within it must be clearly and consistently defined, the resources invested to support it identified, and organizational structures aligned to promote consistent approaches and prevent working at cross-aims. By giving workforce development administrative structure and naming its subsidiaries, the Commonwealth can move beyond workforce as a concept and accelerate its strategy to get Kentuckians back to work and earning competitive wages.

ALIGNMENT: STRATEGIC OBJECTIVES



Strategic Objective 4a: Identify and address the organizational and structural changes that should be made to Kentucky's workforce development governance to improve collaboration and accountability.

Strategic Objective 4b: Develop a framework and supporting goals and metrics for Kentucky's workforce development programs.

Strategic Objective 4c: Identify gaps in the existing longitudinal data system and determine available sources to close those gaps.

Strategic Objective 4d: Define and create an effective communication approach for services to ensure a consistent, quality customer experience.

Strategic Objective 4e: Build a stronger, more coordinated relationship between state and local government, institutions, and workforce innovation areas.

WHAT DOES SUCCESS LOOK LIKE?



In five years, successful workforce system alignment would resemble:

Established "workforce development" governance, a leadership collaborative of partners which oversee effectiveness and efficiency of the system.

Sharing of data between programs in a common platform, used to calculate return on investment by program area, and use of metrics to judge the performance of the workforce system and its partners.

Availability of assisted and self-navigation of workforce services for both employers and job seekers within the Commonwealth by way of shared and leveraged partner resources

Performance-based incentives leveraged between State and local workforce boards to establish policies, procedures and programs which support quality-oriented customer services.

At present, the Commonwealth workforce system is a complex arrangement of moving parts and programs, serving a large population of people at various developmental stages and walks of life with an array of services that span the entire workforce lifecycle. Even those working within the system have expressed confusion over which programs are included under the umbrella of "workforce development," and the inability to accurately capture programmatic spend or paint an aggregate picture of how the system serves citizens makes it difficult to conceive of how to innovate within it.

Because workforce systems change is so heavily dependent upon personal relationships between program leaders and a cohesive collective understanding of how disparate programs integrate to serve users, KWIB proposes the following implementation actions to improve organizational and resource alignment:

HOW THE COMMONWEALTH WILL IMPLEMENT SYSTEMS CHANGE

Implementation Owner:

Education & Workforce Development Cabinet



 $\Omega\Omega$

Address barriers to collaboration by engaging with influencers and drivers of workforce policy across sectors



Engaged Stakeholders:

Cabinet for Economic Development

Labor Cabinet

Cabinet for Health & Family Services Colleges & Universities

Kentucky Department of Education

KWIB

Local WIBs

Local Government Workforce and Economic Development Organizations (EDOs)

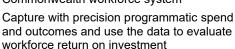
Local School Districts

Non-Profit Organizations and Advocacy Groups

Workforce Training & Service Providers

On an ongoing basis, we will:

Explicitly define the programs and agencies that make up the Commonwealth workforce system



Listen to our customers (both employers and job-seekers) to continuously improve service and minimize confusion navigating the system

Communicate the story of Kentucky's workforce transformation to the public documenting and highlighting the Commonwealth's progress against the strategic plan, accomplishments to date. metrics and statewide outcomes

In the short term (12-18 months), we will:

Develop a set of overarching "guiding principles" for workforce delivery in the Commonwealth of Kentucky

Implement a training for all staff to improve service delivery along the workforce lifecycle continuum

Create an Emerging Workforce Leaders Council to prepare early to midcareer workforce managers and administrators for the next level of leadership through cross-sector collaboration and field-building activities

Verify and (to the extent possible) eliminate siloes related to resource allocation leveraging spend analysis by the Lt. Governor's Office and a cross-Cabinet team assembled to align workforce service delivery

Identify where state longitudinal data could be augmented or improved to better track citizen development along the workforce lifecycle, and determine whether existing data is available or if new data sources must be created

In the near term (18-36 months), we will:

Create representative examples of quality "customer experience" for both employers and job-seekers who utilize workforce development services, as well as a follow up mechanism to gauge customer satisfaction

Capture a data-driven reflection of the taxpayer dollars expended on workforce development, and use this information to inform innovative approaches to helping Kentuckians find work

Develop tracking mechanisms to evaluate the return on investment for public spend in workforce development services

Prioritize and specify requirements for enhancements to the state longitudinal data system

In the long term (3-5 years), we plan to:

Leverage workforce non-profits and advocates to support convening and capacity building

Integrate communications with customer service feedback channels and points of live contact within the Commonwealth so that customers feel a sense of seamless connection in their services

One of the most elusive measures of workforce system integration in the Commonwealth has been to accurately capture the amount that Kentucky spends on workforce services delivery, and use that information to balance the portfolio of workforce investments and direct resources to areas where they are most needed. Estimates gathered by some agencies have placed workforce development spend in Kentucky in excess of \$1.2 Billion annually, but connecting that investment to the workforce outcomes supported by it has revealed challenges to analyzing data across Cabinets and programs. Therefore, progress measures for organization and resource alignment focus most heavily on the ability of the Commonwealth to assess with accuracy the return on investment for workforce spend, both for users of the system, and the citizens and companies whose tax dollars sustain it.

ALIGNMENT: HOW THE COMMONWEALTH WILL MEASURE PROGRESS (** indicates a new measure proposed by KWIB)

(** indicates a new measure proposed	d by KWIB)
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Metric (What we will measure)	Analytical Value (What the metric tells us)	Data Source (Where the data comes from)
Aggregate Statewide Employment, Median Hourly Wages and/or Median Salary	Captures the number of employed persons, their earnings, and can be used to construct the aggregate output from labor statewide	KCEWS / Bureau of Labor Statistics
Wage Gains Over Time	Examines whether Kentuckians' economic standing has improved (preferably correlated with workforce investment, increased educational attainment, and upskilling)	KCEWS / Bureau of Labor Statistics
ROI for Workforce Development (Aggregate and by Demographic Categories)	Reflects the return on investment for public dollars invested in workforce development activity	TBD – Proposed by the KWIB Data and Metrics Committee
Statewide Workforce Development Expenditures (By Cabinet and Program)	Indicates the cost of workforce development at the Cabinet and program level	Governor's Office
Throughput of Workforce Development Program	Reflects staff complement invested in workforce development	TBD – Proposed by the KWIB Data and Metrics committee

By visualizing workforce development within the context of the services provided, outcomes realized, and overall value for spend, the Commonwealth can make informed future investments in human capital. Aligning administrative divisions, capturing their financial inputs and programmatic outputs, and examining the outcomes of public investment, will allow the Commonwealth to adjust their workforce portfolio when circumstances demand, and use data to articulate the value realized through investments in Kentucky's current and future workforce.

Looking Ahead: Putting Strategy into Action

Adopting a portfolio approach to workforce investment that is informed and driven by industry, and aligned to the workforce lifecycle will move Kentucky beyond the vague notion of a workforce development "system" – and towards a more dynamic, defined workforce *marketplace*, one where industry growth and hiring trends drive responsive policy interventions, and both employers and job seekers experience improved hiring, employment, and wage outcomes as a result of their engagement.

In preparing its strategic plan, KWIB engaged in extensive cross-sector dialogue between Kentucky's business, government, and education leaders, whose perspectives informed its content. That said, the implementation actions outlined herein are neither exhaustive nor comprehensive; rather, they are intended to highlight the most pressing concerns facing Kentucky's workforce and economy today. This plan represents the starting point for a significant workforce transformation effort, and KWIB recognizes that additional actions may be added, or existing actions modified in response to changes in Kentucky's workforce landscape.

Beyond the logistics of how the strategy is implemented, or how progress is measured, the most important aspect of the strategic plan is that the time to take action is <u>NOW</u>. Kentucky's workforce challenges are not unique compared to those of its neighbors, or the nation as a whole; what differentiates the Commonwealth today is a recognition of the critical need to take immediate action, and the breadth of relationships that have been forged between leaders of the private and public sectors to act on the Commonwealth's commitment to its workforce.

Strategic Plan Steering Committee Members

In agreement and with a motion to recommend "Work Ready Kentucky: An Urgent Call to Action"

In agreement and with a motion to recommend	"Work Ready Kentucky: An Urgent Call to Action"
Hugh Haydon, KWIB Chair	Kim Menke
President/CEO	State Government Liaison
Kentucky Bioprocessing, Inc.	Toyota Motor Manufacturing
Signature:	Signature:
Hentlyd	-Kon Unke
Amy Luttrell	Pat Murphy
President/CEO	Workforce Development Manager
Goodwill Industries, Kentucky	United Parcel Service (UPS)
Signature:	Signature:
and to	Pat Murphy
David Adkisson	Hal Heiner
President/CEO	Secretary
Kentucky Chamber of Commerce	Education and Workforce Development Cabinet
	·
Signature:	Signature:
Terry Gill	Kristi Putnam
Secretary	Program Manager
Kentucky Economic Development Cabinet	Kentucky HEALTH - CHFS
Signatura, Out of the Country thru Fob 10	Signature:
Signature: Out of the Country thru Feb 19	Let Har
Dr. Jay Box	Dr. Stephen Pruitt
President/CEO	Commissioner
Kentucky Community and Technical College	Kentucky Department of Education
System (KCTCS)	
Signature:	Signature:
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Approved by the Kentucky Workforce
Innovation Board

February 15, 2018

Committee: Education Attainment and Employer Engagement

(Strategic Plan: Goal #1 & Goal #2)



Chair: Beth Davisson

KWIB Staff Contact:

Connected Workgroups:

- 1. Sector Strategies (Goal #1)
- 2. CTE Certification & Continuous Improvement (Goal #2)
- 3. CTE/Perkins Leadership (Goal #2)

GOAL #1: Actively engage employers to drive Kentucky's workforce development system Strategic Objectives

- 1a: Create a workforce development system that is valued by employers.
- 1b: Establish a clear channel for employer engagement in workforce development services.

1c: Increase the number of employers participating in work-based learning experiences and apprenticeships, while also establishing employer champions.

1d: Engage employers in education efforts from early childhood through Kindergarten, Grade 12, and postsecondary study.

1e: Leverage employer data on workforce projections and training needs, using the talent pipeline management system of the Kentucky Chamber of Commerce and a revamped business service team network.

Successful Deliverables:

- 1. An increase in employer engagement in education and workforce development, scaling to 3x current levels and mirroring that of neighboring states
- 2. A drastic (5x) increase in the number of registered apprenticeships and work-based learning opportunities sponsored by employers
- 3. An established set of best practice industry exposure experiences aligning P-12 delivery with industry needs in local workforce regions
- 4. At least 40% of Kentucky youth participating in work-based learning during their P-12 years to gain invaluable exposure to workplace skills early in life
- 5. Streamlined business services team efforts by workforce region which focus on business retention and expansion (BRE) via quality delivery of workforce services
- 6. Establishment of 50 localized statewide talent pipeline management system consortia, which assist in delivery of real-time data, allowing for better alignment of supply and demand in the workforce

GOAL #2: Align and integrate P-12, adult education and postsecondary education to provide lifelong opportunities for Kentuckians that prepare them for the rapidly shifting realities of work in the future.

Strategic Objectives

2a: Increase career exploration opportunities while students are in P-12, and provide all students an opportunity to earn a certificate or credential prior to graduation, with emphasis on those credentials where dual secondary /postsecondary academic credit is awarded.

2b: Review and adjust the structure (locations, pathways, and resources) of Pre-K through postsecondary delivery to align and integrate the Commonwealth's educational infrastructure based on employer needs.

2c: Increase awareness of all market-relevant career pathways among students, educators, guidance counselors, career counselors and parents.

2d: Improve the sharing and use of data to inform the ongoing curriculum design for P-12 and postsecondary institutions.

2e: Create opportunities for early, mid, and later-career learning for all Kentucky workers to provide a range of learning opportunities for growth, upskilling, and adaptation to changes in the nature and structure of work.

2f: Encourage the agility, responsiveness and desire for lifelong learning among older Kentucky workers.

Successful Deliverables:

- 1. An adequate supply of middle and advanced skill workers to meet the hiring projections of Kentucky's employers
- 2. At least 40% of Kentuckians possess training sufficient to fill a "middle skill" job, with 70% having acquired some postsecondary training or credential beyond a high school diploma
- 3. High school graduation requirements reformed to give more credit to technical training and promote work-based learning as part of the curriculum
- 4. Technical education courses are aligned to postsecondary credits and programs offered by local institutions of higher education, increasing the availability of dual credit and "stackable" credentials
- 5. Implementation of program-specific goals and metrics for K-12 technical education programs aligned with industry needs

Workgroup Goals

Goal #1, Employer Engagement

In the short term, we will:

- Create a cross-cabinet team to unify statewide leadership, eliminate operational siloes, and communicate consistently with respect to areas of employer need and program service delivery
- Advance the top-line priorities of employers (large and small) for the workforce development system as a cross-cabinet initiative

In the near term, we will:

- Provide direction to regional / local business services teams led by economic development to streamline the level of effort required for employers to access and acquire workforce services
- Recruit regional, sectoral cohorts of "employer champions" from the business community who can collectively influence businesses to participate in work-based learning experiences (through scale, through supply chain, through vendor networks)
- Form an outreach campaign that places employers "front and center" to educate parents, teachers and counselors on industry opportunities in high-demand fields
- Embed assistance for employer champions that helps them direct educational institutions and workforce providers to deliver value-adding workforce services
- Align and enhance workforce system performance metrics to reinforce accountability of each workforce partner

In the long term, we plan to:

- Modernize the Commonwealth's Unemployment Insurance (UI) technology systems to increase claims process efficiency and minimize overpayments
- Perform a recurring review and analysis of data system intelligence on workforce supply compared to economic growth demands and projections to inform the regional emphasis on specific career pathways and alignment of educational programs
- Provide an integrated and valued experience for employers to engage by way of an ombudsman-style coordination with the workforce development system for businesses

Goal #2, Education Attainment

In the short term, we will:

- Identify shortages in current supply versus demand of incumbent worker training
- Assess alignment of technical education and postsecondary programs for both locations and programs
- Create awareness by students of professional opportunities within Kentucky's high-demand fields by leveraging existing networks and modes of communication with employers
- Align P-12 educational assets and infrastructure against documented workforce needs communicated by industry employers
- Create a resource network for older Kentuckians to retrain and upskill for late career opportunities

In the near term, we will:

- Establish statewide advisory committees to aggregate and streamline employer feedback to educators and providers on technical and workforce training needs
- Use data to identify enhancements and augment curricular design to align educational delivery to labor market demand as students transition from P-12 to full-time employment
- Craft messaging targeted to specific audiences (students, parents, teachers, counselors, etc.) to convey the scope and scale of today's available job opportunities, including competitive salaries, exciting and innovative work, tuition reimbursement, and rapid advancement for enthusiastic learners
- Support additional capacity for re-skilling adult populations
- Pilot a P-12 suite of career exploration activities at the school district, city, and county level, leveraging successful existing program models to create a scalable approach

In the long term, we plan to:

- Institutionalize a continuous feedback loop between employers and the education and workforce development community
- Maintain an ongoing balance within the incumbent worker training portfolio
- Structure incentives that keep older workers productive in the workforce longer
- Identify additional opportunities to access, share, and integrate workforce development and education data across workforce partner sources

Committee: Workforce Participation and Sustainability

(Strategic Plan: Goal #3)



Chair: Amy Luttrell

KWIB Staff Contact:

Connected Workgroups:

- 1. Training and Communication
- 2. Opportunity Youth/Young Adults
- 3. Veterans & Transitioning Servicemembers

GOAL #3: Increase Kentucky's workforce participation by creating opportunities, incenting workforce participation, and removing employment barriers for Kentuckians

3a: Strengthen collaboration across workforce development, social services, employers and non-profits to address barriers to employment for individuals.

3b: Mitigate disincentives to work and explore ways to incentivize workforce participation for individuals currently receiving social services benefits in order to support their transition to sustainable employment.

3c: Embed programs serving specific populations across cabinets to promote workforce participation. Examples of priority populations include veterans, individuals with disabilities, re-entrants from the corrections system, individuals in recovery from substance abuse, young adults transitioning out of foster care and others.

3d: Develop and promote strategies for employers to address employment barriers.

3e: Develop and Pursue strategies that increase the number of Kentuckians, work-ready and free from the influence of substance abuse.

Successful Deliverables:

- 1. A significant increase in the statewide labor force participation rate, with Kentucky's labor force participation surpassing that of neighboring states
- Elimination of as many precipitating factors as possible that cause workers to become discouraged and stop looking for work
- 3. A consistent focus on assisting those with barriers to employment, including correctional populations, individuals in foster care, individuals who have substance abuse issues and disabled individuals
- 4. Increased demand from employers to hire from priority populations, and those with barriers to employment
- 5. Established career coaching and guided assistance for youth in foster care prior to transitioning out of the system
- 6. Established systems to work with later-career individuals to support re-entry into the workforce through re-training and upskilling
- 7. Improved health statistics for Kentucky with established metrics for Healthy and Work Ready Communities initiatives

Workgroup Goals

In the short term, we will:

- Develop a common level of understanding regarding the unique experiences of each priority population (individuals with disabilities, ex-offenders, foster care, drug addicted, etc.) using the Work Matters Task Force
- Eliminate (as much as possible) disincentives to work (i.e., benefit cliff issues) that exist in public programs and policies
- Promote employer awareness of incentives to employ individuals with barriers to employment
- Apply best practices in identifying, addressing, and remediating drug abuse inside and outside of the workplace
- Establish a system where correctional facilities can access workforce system resources for exiting offenders
- Establish a partnership among Medicaid managed care providers and system resources to better serve populations in education, career, and health areas.

In the near term, we will:

- Educate the employer community on the benefits of hiring individuals with barriers to employment, including longer retention and equal performance to those without barriers
- Establish employer resource networks to increase worker placement and retention
- Work with treatment providers and the recovery community to design policy and programs that harness the rehabilitative power of work for individuals impacted directly and indirectly by substance abuse
- Provide wrap-around services to further support customers on the road to self-sufficiency
- Integrate essential skills training and work placement services into drug rehabilitation and juvenile justice rehabilitation programs (regardless of conviction or circumstance)

In the long term, we plan to:

- Lower the overall cost to hire and organizational risk to the employers to hire individuals who have barriers to employment
- Gauge impacts on workforce participation within all and especially affected priority populations and revise the theory of change practices

Committee: Resource Alignment and Funding

(Strategic Plan: Goal #4)



Chair: Kim Menke

KWIB Staff Contact:

Connected Workgroups:

1. Metrics

GOAL #4: Focus resources on the most effective initiatives and improve the return on our workforce investment, utilizing data to constantly improve workforce development in Kentucky

Strategic Objectives

4a: Identify and address the organizational and structural changes that should be made to Kentucky's workforce development governance to improve collaboration and accountability.

4b: Develop a framework and supporting goals and metrics for Kentucky's workforce development programs.

4c: Identify gaps in the existing longitudinal data system and determine available sources to close those gaps.

4d: Define and create an effective communication approach for services to ensure a consistent, quality customer experience.

4e: Build a stronger, more coordinated relationship between state and local government, institutions, and workforce innovation areas.

Successful Deliverables:

- 1. Established "workforce development" governance, a leadership collaborative of partners which oversee effectiveness and efficiency of the system.
- Sharing of data between programs in a common platform, used to calculate return on investment by program area, and use of metrics to judge the performance of the workforce system and its partners.
- 3. Availability of assisted and self-navigation of workforce services for both employers and job seekers within the Commonwealth by way of shared and leveraged partner resources
- 4. Performance-based incentives leveraged between State and local workforce boards to establish policies, procedures and programs which support quality-oriented customer services.

Workgroup Goals

In the short term, we will:

- Address barriers to collaboration by engaging with influencers and drivers of workforce policy across sectors
- Develop a set of overarching "guiding principles" for workforce delivery in the Commonwealth of Kentucky
- Implement a training for all staff to improve service delivery along the workforce lifecycle continuum
- Create an Emerging Workforce Leaders Council to prepare early to midcareer workforce managers and administrators for the next level of leadership through cross-sector collaboration and field-building activities
- Verify and (to the extent possible) eliminate siloes related to resource allocation leveraging spend analysis by the Lt. Governor's Office and a cross-Cabinet team assembled to align workforce service delivery
- Identify where state longitudinal data could be augmented or improved to better track citizen development along the workforce lifecycle, and determine whether existing data is available or if new data sources must be created

In the near term, we will:

- Create representative examples of quality "customer experience" for both employers and job-seekers who utilize workforce development services, as well as a follow up mechanism to gauge customer satisfaction
- Capture a data-driven reflection of the taxpayer dollars expended on workforce development, and use this information to inform innovative approaches to helping Kentuckians find work
- Develop tracking mechanisms to evaluate the return on investment for public spend in workforce development services
- Prioritize and specify requirements for enhancements to the state longitudinal data system

In the long term, we plan to:

- Leverage workforce non-profits and advocates to support convening and capacity building
- Integrate communications with customer service feedback channels and points of live contact within the Commonwealth so that customers feel a sense of seamless connection in their services

Goal #1: Employer Engagement				
Projected Success An increase in employer engagement in education and	Metric Employer Penetration Rate	Analytical Value Measures the extent to which employers are engaging	Data Source Cabinet for Economic Development and Education and	Current Status
workforce development, scaling to 3x current levels and mirroring that of neighboring states			Workforce Cabinet, in partnership with local WIBs	
A drastic (5x) increase in the number of registered apprenticeships and work-based learning opportunities sponsored by employers	Availability of Work-Based Learning Opportunities (including number of Apprenticeships, Licensures, and Employer-Driven Work-Based Learning Programs)	Indicates overall level of employer investment in work-based learning and credentials	Kentucky Department of Education, KCTCS, Council on Post-Secondary Education, Labor Cabinet and Public Protection Cabinet, and KCEWS	
At least 40% of Kentucky youth participating in work- based learning during their P-12 years to gain invaluable exposure to workplace skills early in life	Availability of Work-Based Learning Opportunities (including number of Apprenticeships, Licensures, and Employer-Driven Work-Based Learning Programs)	Indicates overall level of employer investment in work- based learning and credentials	Kentucky Department of Education, KCTCS, Council on Post-Secondary Education, Labor Cabinet and Public Protection Cabinet, and KCEWS	
Provide direction to regional / local business services teams led by economic development to streamline the level of effort required for employers to access and acquire workforce services	Statewide Employer Survey Results	Examines employment diversity, workforce investment, use of WIOA funds, and other measures of corporate engagement in workforce development	TBD by the KWIB Data and Metrics Committee	
Streamlined business services team efforts by workforce region which focus on business retention and expansion (BRE) via quality delivery of workforce services	Business Retention and Expansion (BRE) Employer Feedback (by Regional and Local Workforce Areas)	Tracks employer satisfaction, engagement, local workforce and hiring needs, and emerging skills gaps via an annual BRE survey administered locally	Cabinet for Economic Development BRE survey	
Form an outreach campaign that places employers "front and center" to educate parents, teachers and counselors on industry opportunities in high-demand fields	N/A	N/A	N/A	
Establishment of 50 localized statewide talent pipeline management system consortia, which assist in delivery of real-time data, allowing for better alignment of supply and demand in the workforce	Talent Pipeline Management Consortiums	Quantifies the extent to which regional consortia are formed to adopt, customize, and implement the U.S. Chamber's Talent Pipeline Management System pathways within Kentucky local and regional contexts	Education and Workforce Development Cabinet / U.S. Chamber of Commerce	
Goal #2: Education Attainment				
Projected Success An adequate supply of middle and advanced skill workers to meet the hiring projections of Kentucky's employers	Metric Educational Attainment Level of Working Age Population (High school diploma or less, postsecondary certification credential, Associate's Degree, and college diploma or higher, with emphasis on educational attainment "six years out" from high school)	=	Data Source KYSTATS	Current Status
At least 40% of Kentuckians possess training sufficient to fill a "middle skill" job, with 70% having acquired some postsecondary training or credential beyond a high school diploma	Credential Rate (Statewide and at the Regional / Local Workforce Area level, by type credential, with additional examination of credential attainment by priority populations)	Tracks the extent to which the Commonwealth is educating its workforce at levels sufficient to meet industry hiring needs, particularly for "middle skill" occupations	Council for Postsecondary Education and KCEWS	
High school graduation requirements reformed to give more credit to technical training and promote work- based learning as part of the curriculum	Percent and number of students who participate in work-based learning	Reflects the level of alignment between technical and community college education and employers	Kentucky Department of Education and KCTCS	
Technical education courses are aligned to postsecondary credits and programs offered by local institutions of higher education, increasing the availability of dual credit and "stackable" credentials	Rate of enrollment in STEM and other market-relevant P-12 electives and postsecondary programs	Provides a proxy for technical skills development in P- 12 education, and articulates the effectiveness of awareness campaign activities to promote career pathways	Kentucky Department of Education, KCTCS	
Implementation of program-specific goals and metrics for K-12 technical education programs aligned with industry needs	Rate of Employer Placement for Technical Education and "Earnand-Learn programs	Tracks efficacy of technical training, work-based learning, and credentialing efforts from both an employer and a trainee perspective	Kentucky Department of Education, KCTCS, Administrators of "earn-and-learn" programs	
N/A	Population with Kentucky Essential Skills Certificates, Career Readiness Certificates or Equivalent	Captures the proportion of high school graduates demonstrating work-readiness, and provides context to the acquisition of essential skills by Kentuckians	KCEWS (for the high school population), certificate- administering agencies, WorkReady Communities	

Goal #3: Workforce Participation				
Projected Success	Metric	Analytical Value	Data Source	Current Status
A significant increase in the statewide labor force	Labor Force Participation Rate (Statewide and by Local	Assesses whether Kentucky's labor force participation is		
participation rate, with Kentucky's labor force	Workforce Area)	improving, and the extent to which participation varies	Statistics	
participation surpassing that of neighboring states		across regional geography		
Elimination of as many precipitating factors as possible that cause workers to become discouraged and stop looking for work	Statewide and Local Unemployment and Underemployment Rates	Indicates the extent to which the common definition of unemployment (the BLS U3 "unemployment rate") masks larger patterns of underemployment or the prevalence of discouraged workers at the state and local level	KCEWS / Bureau of Labor Statistics	
A consistent focus on assisting those with barriers to employment, including correctional populations, individuals in foster care, individuals who have substance abuse issues and disabled individuals	Labor Force Participation Rate by Demographic Groups (including age, sex, race, educational attainment level, military service, disability status, Medicaid participants)	Assesses whether there are specific "pockets" of individuals with lower labor force participation, to enable the diagnosis of root causes and the identification of positive interventions	KCEWS / Bureau of Labor Statistics	
Increased demand from employers to hire from priority populations, and those with barriers to employment	Number of GED / technical training completions occurring in correctional facilities	Tracks the pre-release upskilling of incarcerated individuals in preparation for re-integration into the Kentucky community	Adult Education / Educational Entities / Department of Corrections	
Established career coaching and guided assistance for youth in foster care prior to transitioning out of the system				
Established systems to work with later-career individuals to support re-entry into the workforce through re-training and upskilling Improved health statistics for Kentucky with established				
metrics for Healthy and Work Ready Communities initiatives				
illuduves	Credential Rate (by priority population, including: disabled individuals, corrections populations, long-term unemployed, etc.)	Tracks the extent to which credentialing programs (aimed at helping workers obtain "middle skill" employment) are being utilized y priority populations with barriers to employment	Agencies supporting vocational rehabilitation for priority populations, including: Office of the Blind, Cabinet for Health & Family Services, Council on Military Affairs, Department of Corrections, etc	
	Number of GED / technical training completions occurring in substance use disorder programs	Tracks the utilization of vocational rehabilitation and training as a component of recovery treatment	Adult Education, Cabinet for Health & Family Services, Department of Corrections	
	Rate of Program-to-Employer Placements for Priority Populations in Employment Referral Programs	Gauges the volume of recipients receiving workforce services designed to overcome barriers to employment, and tracks efficacy of vocational rehabilitation programs designed to serve priority populations	Agencies supporting vocational rehabilitation for priority populations, including: Office of the Blind, Cabinet for Health & Family Services, Council on Military Affairs, Department of Corrections, etc.	
	Number of Employer Tax Deductions Claimed for Hiring Long-Term Unemployment (UI) Recipients	Tracks effectiveness of commercial incentives in helping the long termunemployed find work	Office of Employment and Training / Department of Revenue and the Internal Revenue Service	

Goal #4: Resource Alignment				
Projected Success	Metric	Analytical Value	Data Source	Current Status
Established "workforce development" governance, a	Statewide Workforce Development Expenditures (By	Indicates the cost of workforce development at the	Governor's Office	
leadership collaborative of partners which oversee	Cabinet and Program)	Cabinet and program level		
effectiveness and efficiency of the system.				
Sharing of data between programs in a common				
platform, used to calculate return on investment by				
program area, and use of metrics to judge the				
performance of the workforce system and its partners.				
Availability of assisted and self-navigation of workforce				
services for both employers and job seekers within the				
Commonwealth by way of shared and leveraged				
partner resources Performance-based incentives leveraged between State				
and local workforce boards to establish policies,	•			
procedures and programs which support quality-				
oriented customer services.				
onenced editioner services.				
	ggregate Statewide Employment, Median Hourly Wages	Captures the number of employed persons, their	KCEWS / Bureau of Labor Statistics	
	and/or Median Salary	earnings, and can be used to construct the aggregate		
		output from labor statewide		
	Wage Gains Over Time	Examines whether Kentuckians' economic standing has	KCEWS / Bureau of Labor Statistics	
		improved (preferably correlated with workforce		
		investment, increased educational attainment, and		
		upskilling)		
	ROI for Workforce Development (Aggregate and by	Reflects the return on investment for public dollars	TBD – Proposed by the KWIB Data and Metrics	
	Demographic Categories)	invested in workforce development activity	Committee	
	There where the filter of Development C	Define the staff or an algorithm in the staff of the staf	TDD Described by the MAND Date and Marin	
	Throughput of Workforce Development Program	Reflects staff complement invested in workforce	TBD – Proposed by the KWIB Data and Metrics committee	
		development	committee	



Secretary of State Frankfort Kentucky

2020-551 July 7, 2020

RELATING TO THE CREATION OF THE KENTUCKY EDUCATION AND WORKFORCE COLLABORATIVE

WHEREAS, the Commonwealth of Kentucky recognizes that the continual development of Kentucky's workforce is imperative to meeting the needs of Kentucky's current employers, prospective employers and the citizens of the Commonwealth; and

WHEREAS, the state's workforce development system must encourage Kentuckians to embrace work and reduce reliance on public assistance so that Kentucky will see positive economic growth and stable employment at competitive wage levels; and

WHEREAS, the Workforce Innovation and Opportunity Act of 2014 ("WIOA") requires Governors to establish a State Workforce Development Board to assist in the development of a state plan that enhances the capacity and performance of the workforce development system, aligns and improves the Commonwealth's workforce programs and investments, and promotes economic growth; and

WHEREAS, pursuant to Executive Order 2017-0643, the Kentucky Workforce Innovation Board ("KWIB") was created to fulfill the requirements of WIOA; and

WHEREAS, the KWIB commissioned a study to identify the challenges limiting the success of Kentucky's workforce development system and also reviewed the findings of an additional study commissioned by the Commonwealth of Kentucky known as the Work Matters Task Force Report as a predicate to the KWIB developing a strategic plan to address those challenges; and

WHEREAS, the KWIB relied upon the findings of the study and as well as the recommendations from the Work Matters Task Force Report to develop a strategic plan that would improve the effectiveness of the Commonwealth's workforce development system and, on February 15, 2018, the KWIB approved the strategic plan, formally known as *Kentucky Work Ready: An Urgent Call to Action* ("Strategic Plan"); and

WHEREAS, the Strategic Plan recognizes that the quality and availability of educated and skilled people is the single biggest factor driving business growth and expansion, and that Kentucky's workforce development system needs to include the currently established network of Kentucky Career Centers, early childhood, primary, secondary, and postsecondary institutions, and adult education programs, and must also include a comprehensive focus on career and technical education; and

WHEREAS, the Strategic Plan also recognizes that alignment of all education, workforce and economic development efforts under WIOA is crucial to provide both employers and job seekers with the support that is necessary to create healthy, prosperous communities and sustainable economic growth; and

WHEREAS, the Strategic Plan further observes that the complexity of the workforce development system creates its own set of challenges for policymakers and for the employers and citizens who attempt to navigate the maze of agencies and programs that have been established to support them in the areas of workforce development and job seeking, respectively; and



Secretary of State Frankfort Kentucky

2020-551 July 7, 2020

WHEREAS, the Strategic Plan suggests a series of steps that require a sustained commitment from state and local policymakers and local workforce boards as well as the support of Kentucky's business community, including: (1) actively engaging employers to drive Kentucky's workforce development system; (2) aligning and integrating early childhood, elementary and secondary education, postsecondary education and adult education to provide lifelong learning opportunities for Kentuckians that prepare them for higher skills needed in the workplace; (3) increasing Kentucky's workforce participation rate; and (4) focusing available resources on the most effective initiatives in order to improve the return on Kentucky's workforce investment; and

WHEREAS, I concur with the Strategic Plan and its assessment of the challenges that must be addressed in order to enhance the effectiveness of Kentucky's workforce development system; and

WHEREAS, I have determined that state agencies and stakeholder partners with vested interests in the workforce development system must collaborate and work together to enable successful implementation of the Strategic Plan; and

WHEREAS, these state agencies and partners include (1) state and non-state agencies that provide job training, counseling, career development, technical assistance and support services to employers and job seekers; (2) federal agencies that provide job training and workforce-related support services; (3) private employers; and (4) local workforce boards charged with locally coordinating resources for job seekers, students and employers; and

WHEREAS, it is essential to bring these resources together in order to collaborate and make longstanding commitments to the development of Kentucky's workforce development system in order to accomplish the objectives set forth in the Strategic Plan:

NOW, THEREFORE, I, Andy Beshear, Governor of the Commonwealth of Kentucky, by virtue of the authority vested in me by Sections 69 and 81 of the Constitution of the Commonwealth of Kentucky and KRS Chapter 12.029 and otherwise, do hereby Order and Direct the following:

- I. The Kentucky Education and Workforce Collaborative ("Collaborative") is hereby established and created for the purpose of ensuring the continued implementation of the Kentucky Workforce Innovation Board's strategic plan, *Kentucky Work Ready: An Urgent Call to Action*, and drawing the necessary education and workforce development system partners together in one group so that all available resources may be efficiently and effectively aligned and measured in order to enhance and improve Kentucky's workforce development system;
- II. The Collaborative shall consist of nineteen (19) members as follows:
 - 1) The Governor, or designee;
 - 2) Secretary of the Education and Workforce Development Cabinet, or designee;



Secretary of State Frankfort Kentucky

2020-551 July 7, 2020

- 3) Secretary of the Cabinet for Economic Development, or designee;
- 4) Secretary of the Labor Cabinet, or designee;
- 5) Secretary of the Cabinet for Health and Family Services, or designee;
- 6) Secretary of the Kentucky Justice and Public Safety Cabinet, or designee;
- 7) Chair of the Kentucky Workforce Innovation Board, or designee;
- 8) President of the Council on Postsecondary Education, or designee;
- 9) President of the Kentucky Community and Technical College System, or designee;
- 10) Commissioner of the Kentucky Department of Education, or designee;
- 11) Convener for the Council on Post-Secondary Education Conference of Presidents, or designee;
- 12) Executive Director of the Kentucky Commission on Military Affairs, or designee;
- 13) President of the Kentucky Chamber of Commerce, or designee;
- 14) Executive Director for Kentucky Housing Corporation representing U.S. Housing and Urban Development serving Kentucky, or designee;
- 15) Director of a Jobs Corps Center serving Kentucky recommended by a majority of the seven Job Corp Centers located in Kentucky;
- 16) A Chief Local Elected Official recommended by the Kentucky Association of Counties;
- 17) A local Workforce Innovation Board Director recommended by the Local Workforce Innovation Board Directors group;
- 18) State Director of the Kentucky National Federation of Independent Business, or designee; and
- 19) Executive Director of the Kentucky Human Development Institute, or designee.
- III. The Governor or his or her designee shall serve as Chair of the Collaborative.
- IV. The Collaborative shall meet no less than eight (8) times between February 2020 and June 2021 to perform its responsibilities under this Order, and will continue to convene at least quarterly thereafter to provide partner agency support of the KWIB's efforts to measure and improve the effectiveness of the workforce development system.
- V. Meetings shall be held at regularly scheduled intervals or at the call of the Chair.
- VI. The Collaborative may establish committees and/or subcommittees to address its objectives and objectives listed hereafter. Members of the Collaborative or a designee may serve on committees and/or subcommittees. Committees and/or subcommittees, their membership and leadership shall be designated by the Collaborative Chair and Secretary of the Kentucky Education and Workforce Development Cabinet.
- VII. The Collaborative shall collectively fund and develop, or have developed by a qualified third party, a State of the Workforce Funding Report that



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identifies all federal and state funded workforce-related education, training and support service activities in the past three programmatic years provided by the Collaborative's respective agencies or entities, as well as any and all associated funding related to these services. The Funding Report shall specifically identify all funds and their sources as well as eligibility requirements per funding stream. The Funding Report shall indicate, to the extent feasible, the return on investment for each of the past year's funding streams that have been identified in the Funding Report. Further, work shall begin on July 1, 2020, and every year thereafter, this Funding Report and all funds included in the report shall be updated by July of each year by a third party on a yearly basis, reviewed by the Collaborative and delivered to the KWIB for review and recommendations on improving the effectiveness of the workforce development system.

- VIII. The Collaborative shall collaboratively fund and analyze, or have analyzed by a qualified third party, the available data and resources regarding the population of Kentucky in order to determine an earnings standard that represents the minimum level of income by which a Kentucky resident can be considered self-sufficient. This self-sufficiency standard shall be determined for households of various compositions and must reflect what is needed to adequately meet the basic needs of Kentucky citizens in representative regions of the state absent public or private assistance. This report should include the ability to also analyze the benefit cliff with regard to individuals who are receiving state assisted benefits in comparison to the determined self-sufficiency wage via the private sector. Beginning on July 1, 2020, and every two years thereafter, this standard shall be reported to the KWIB and may be updated at that time to reflect changes in the economic condition of the state.
- IX. The partners represented on the Collaborative shall work to establish cooperative and mutually beneficial relationships to successfully accomplish the following commitments: (1) support in streamlining statewide identification and sharing of common core services by function rather than by agency applicable to each partner's program at the local level; (2) effective blending of funds by function rather than by agency identified in the Funding Report allocated to the partner's program for workforce development to the extent not inconsistent with Federal law; (3) participation in a common referral system; (4) participation in a common case management information system; and (5) achievement of established performance goals grouped by function rather than by agency, as defined by the KWIB and the Education and Workforce Development Cabinet.
- X. The state government members of the Collaborative shall ensure provision of services by function rather than by agency in each comprehensive Kentucky Career Center by way of creating a state level Memorandum of Agreement in which state partners define for their local staff and contractors the roles, responsibilities, contributions and metrics by function in providing the following workforce development services in the Kentucky Career Center system listed as: (1) assisting individuals in obtaining



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employment that leads to self-sufficiency; (2) providing employers with access to qualified and appropriately skilled employees who have been assessed, trained and possess appropriate credentials and certifications; (3) delivering effective programs offered through a seamless and integrated workforce development delivery that eliminates duplication of services; (4) reducing administrative costs and accommodating the needs of employers; (5) holding participant organizations accountable for costs, appropriate use of state and federal funding, performance, and metrics; and (6) reacting to the current demand for skilled workers by specific industries and identified sectors of unfilled jobs.

- XI. The local workforce boards shall work to ensure that the following operational outcomes are achieved within the local area: (1) the development of a comprehensive, fully integrated workforce development system that appropriately balances partner roles, responsibilities and accountability; (2) assurance that every employee, job seeker and employer is aware of and has universal access to utilize the full continuum of available workforce development programs and services in Kentucky; (3) increasing the supply of appropriately skilled workers for high demand industries; (4) the elimination of unnecessary duplication of services; and (5) a reduction in administrative costs. Beginning July 1, 2020 and at every quarterly meeting, local workforce boards will report quarterly to the KWIB on measured success and continuous improvement of each of the above listed outcomes to ensure fulfillment of WIOA requirements.
- XII. All cabinets, departments, agencies, and officers of the Commonwealth, or any political subdivision thereof, are hereby authorized and directed to cooperate with the Collaborative in implementing the provisions of this Order according to law.
- XIII. The Finance and Administration Cabinet, Office of State Budget Director and the Personnel Cabinet are directed to initiate all actions that are necessary to effectuate the provisions of this Order.

This Order is effective July 1, 2020.



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ANDY BESHEAR, Governor Commonwealth of Kentucky

Michael D. Odam MICHAEL G. ADAMS

Secretary of State

DATE 79 2020
MICHAEL G. ADAMS SECRETARY OF STATE
COMMONWEALTH OF KENTUCKY